UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

January 25, 2019

Date of Report (Date of earliest event reported)



(Exact Name of Registrant as Specified in Its Charter)

Pennsylvania (State or other jurisdiction of incorporation)

000-55983 (Commission File Number) 83-1561918 (IRS Employer Identification No.)

9 Old Lincoln Highway, Malvern, Pennsylvania (Address of principal executive offices)

19355 (Zip Code)

(484) 568-5000

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2). Emerging growth company 🗵

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

Item 2.02. Results of Operations and Financial Condition.

On January 25, 2019 Meridian Corporation issued a press release discussing the company's Fourth Quarter 2018 Results. A copy is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information in this Current Report on Form 8-K, including Exhibit 99.1 attached hereto and incorporated by reference into Item 2.02 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities under that Section. Furthermore, such information, including the exhibit attached hereto, shall not be deemed incorporated by reference into any of the Company's reports or filings with the SEC, whether made before or after the date hereof, except as expressly set forth by specific reference in such report or filing. The information in this Current Report on Form 8-K, including the exhibit attached hereto, shall not be deemed an admission as to the materiality of any information in this Current Report on Form 8-K that is required to be disclosed solely to satisfy the requirements of Regulation FD.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits. The following exhibit is furnished herewith:

99.1 Press Release, issued January 25, 2019 by Meridian Corporation

	EXHIBIT INDEX											
Exhibit No.	Description of Exhibit											
99.1	Press Release issued January 25, 2019 by Meridian Corporation											
	2											

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: January 25, 2019

MERIDIAN CORPORATION (Registrant)

By: <u>/s/ Christopher J. Annas</u> Christopher J. Annas President and Chief Executive Officer



Meridian Reports 4Q 2018 Operating Results and Record Annual Earnings

MALVERN, Pa., January 25, 2019 — Meridian Corporation (Nasdaq: MRBK) today reported net income of \$2.4 million, or \$0.37 per diluted share for the fourth quarter of 2018, which generated a return on average assets and return on average equity of 0.99% and 8.64%, respectively.

Christopher J. Annas, Chairman and CEO, commented "Meridian Corporation had an excellent quarter contributing to record earnings for 2018. Quarterly profit of \$2.4 million was more than triple fourth quarter 2017 even before the tax adjustment. The bank earnings growth was due to continued strong commercial loan growth, which exceeded 20% annually for the third consecutive year. While we take advantage of any disruption in our market, Meridian's sales culture is the principal driver in this robust performance.

Our mortgage unit had a profitable quarter as the Delaware Valley residential market remains very active, and we continue to manage the seasonality to maximize profitability. Market studies suggest a moderation in 2019 and we are planning accordingly.

In the fourth quarter we brought on a five-person SBA team from another local bank, where they were a top 10 lender. This gives Meridian an immediate presence in this business line, where previously we had little volume. We also hired a two-person team from another acquired bank that formed our new private banking unit. We expect some great synergies in this group from our commercial unit and Meridian Wealth Partners."

Select Condensed Financial Information

		For the Quarter Ended (Unaudited)											
(Dollars in thousands, except per share data)		2018		2018	2018		2018 March 31		2017 December 31				
		December 31		tember 30		June 30							
Income:													
Net income available to common													
stockholders - consolidated	\$	2,364	\$	2,727	\$	1,802	\$	1,270	\$	(12)			
Diluted earnings per common share	\$	0.37	\$	0.42	\$	0.28	\$	0.20	\$	(0.00)			
Net income - excluding Mortgage		1,826		1,973		1,701		1,406		(190)			
		le la											
Net income - Mortgage		538		754		101		(136)		178			
Net interest income - consolidated		8.441		8.378		8,146		7.692		7.833			

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			At the Q	uart	er Ended (Ur	audi	ted)		
	2018		2018		2018		2018		2017
De	cember 31	Ser	otember 30		June 30	l	March 31	De	cember 31
\$	997,388	\$	959,829	\$	945,435	\$	883,521	\$	856,035
	838,106		806,788		781,622		740,408		694,637
	752,130		781,927		683,250		679,303		627,109
	126,150		124,855		106,942		105,576		100,454
		2018 December 31 \$ 997,388 838,106 752,130	2018 Sep December 31 Sep \$ 997,388 \$ \$ 838,106 752,130	At the Q 2018 2018 December 31 September 30 \$ 997,388 \$ 959,829 \$ 838,106 \$ 806,788 752,130 781,927	At the Quart 2018 2018 December 31 September 30 \$ 997,388 \$ 959,829 \$ 838,106 806,788 752,130 781,927	At the Quarter Ended (Ur 2018 2018 2018 December 31 September 30 June 30 \$ 997,388 \$ 959,829 \$ 945,435 \$ 838,106 \$ 806,788 781,622 752,130 781,927 683,250	At the Quarter Ended (Unaudi 2018 2018 2018 December 31 September 30 June 30 P \$ 997,388 \$ 959,829 \$ 945,435 \$ \$ 338,106 806,788 781,622 752,130 781,927 683,250	At the Quarter Ended (Unaudited) 2018 2018 2018 2018 December 31 September 30 June 30 March 31 \$ 997,388 \$ 959,829 \$ 945,435 \$ 883,521 838,106 806,788 781,622 740,408 752,130 781,927 683,250 679,303	At the Quarter Ended (Unaudited) 2018 2018 2018 2018 December 31 September 30 June 30 March 31 December 31 \$ 997,388 \$ 959,829 \$ 945,435 \$ 883,521 \$ 838,106 \$ 806,788 781,622 740,408 \$ 752,130 781,927 683,250 679,303 \$ 679,303



Reconciliation of Non-GAAP Financial Measures

Meridian believes that non-GAAP measures are meaningful because they reflect adjustments commonly made by management, investors, regulators and analysts to evaluate performance trends and the adequacy of common equity. This non-GAAP disclosure has limitations as an analytical tool, should not be viewed as a substitute for performance and financial condition measures determined in accordance with GAAP, and should not be considered in isolation or as a substitute for analysis of Meridian's results as reported under GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies.

Meridian believes adjusted net income, adjusted earnings per common share, adjusted ROAA and adjusted ROAE provide a greater understanding of ongoing operations and enhances comparability of results with prior periods. Because management believes that these adjustments are not incurred as a result of ongoing operations, they are not as helpful a measure of the performance of our underlying business, particularly in light of their unpredictable nature and are difficult to forecast. This supplemental presentation should not be construed as an inference that Meridian's future results will be unaffected by similar adjustments to these measures determined in accordance with GAAP.

		Adjusted Net Income, Earn		rnir	igs per Share	and			naudited)	
		2018		2018		2018	2018			2017
(Dollars in thousands, except per share data)	4	th QTR		Brd QTR		2nd QTR		1st QTR		4th QTR
Net income available to common stockholders -										
consolidated	\$	2,364	\$	2,727	\$	1,802	\$	1,270	\$	(12)
Holding company formation cost adjustment				179						
Contingent asset fair value adjustment				138						
Deferred tax adjustment										737
Adjusted net income - consolidated(1)		2,364	_	3,044	_	1,802		1,270		725
Net income - excluding Mortgage		1,826		1,973		1.701		1,406		(190)
Adjusted net income - excluding Mortgage (1)		1,826		2,290		1,701		1,406		547
Adjusted net meone excluding wortgage (1)		1,020		2,270		1,701		1,400		
Diluted earnings per common share	\$	0.37	\$	0.42	\$	0.28	\$	0.20	\$	(0.00)
Holding company formation cost adjustment				0.03						
Contingent asset fair value adjustment				0.02				_		
Deferred tax adjustment										0.16
Adjusted diluted earnings per common share(1)	\$	0.37	\$	0.47	\$	0.28	\$	0.20	\$	0.16
Adjusted diluted earnings per common share-										
excluding Mortgage(1)	<u>\$</u>	0.28	\$	0.36	\$	0.26	\$	0.22	\$	0.12
		0.000	,	4 4 6 9	,	0.010	,	0 (10	,	0.4.40/
Return on average assets - consolidated		0.99%	•	1.16%		0.81%		0.61%	*	0.14%
Adjusted return on average assets - consolidated(1)		0.99%		1.29%		0.81%		0.61%		0.35%
Return on average equity - consolidated		8.64%		10.16%		7.00%		5.07%		1.19%
Adjusted return on average equity - consolidated(1)		8.64%	0	11.34%	0	7.00%	0	5.07%	0	2.99%
Return on average assets - excluding Mortgage		0.79%	6	0.87%	6	0.79%	6	0.70%	6	(0.10)%
Adjusted return on average assets - excluding										
Mortgage(1)		0.79%	6	0.97%	6	0.77%	ó	0.68%	ó	0.28%
Return on average equity - excluding Mortgage		6.67%	6	7.35%	6	6.61%	ó	5.61%	ó	(0.78)%
Adjusted return on average equity - excluding										
Mortgage(1)		6.67%	0	8.53%	0	6.61%	0	5.61%	0	2.26%

(1) Adjusted net income, adjusted earnings per common share, adjusted ROAA and adjusted ROAE are non-GAAP measures and remove the after tax effect of the charge to earnings for the holding company formation costs of \$51 thousand, as well as the fair value adjustment to contingent assets of \$39 thousand in the third quarter of 2018 and the after tax effect of the charge to adjust deferred tax assets resulting from the Tax Cuts and Jobs Act in the fourth quarter of 2017.

Financial Highlights

Net income available to common stockholders for the three and twelve months ended December 31, 2018 was \$2.4 million, and \$8.2 million, respectively, reflecting an increase of \$2.4 million and \$6.3 million as compared to net income available to common stockholders for the same periods in 2017.

- Total assets of \$997.4 million as of December 31, 2018 increased \$141.4 million, or 16.5% year-over-year.
- Total portfolio loans and leases of \$838.1 million as of December 31, 2018 increased \$143.5 million, or 20.7% year-overyear.
- Total deposits of \$752.1 million as of December 31, 2018 increased \$125.0 million, or 19.9% year-over-year.
- Non-interest bearing deposits of \$126.2 million as of December 31, 2018 increased \$25.7 million, or 25.6% year-over-year.
- Net interest income increased \$608 thousand, or 7.8% and \$3.7 million or 12.9% for the three and twelve months ended December 31, 2018 over the same periods in 2017.

Income Statement Summary

Net income available to common stockholders was \$2.4 million, or \$0.37 per diluted share for the three months ended December 31, 2018 compared to a net loss of \$12 thousand, or \$0.00 per diluted share, for the same period in 2017. The increase was largely attributable to an increase in net interest income of \$608 thousand, in addition to a lower level of provision for loan loss and the elimination of dividends payable to preferred stockholders. The increase in net income available to common stockholders was also impacted by an additional \$737 thousand in income tax expense for the three months ended December 31, 2017 resulting from a deferred tax adjustment upon implementation of the Tax Cuts and Jobs Act (the Act) which lowered the top federal corporate tax rate from 35% to 21%. Non-interest income for the three months ended December 31, 2018 decreased \$1.7 million, but was more than offset by the \$2.1 million decrease in non-interest expense, further contributing to the increase in net income available to common stockholders was \$8.2 million, or \$1.27 per diluted share for the twelve months ended December 31, 2018 compared to \$1.9 million, or \$0.49 per diluted share, for the same period in 2017.

Net interest income increased \$608 thousand, or 7.8%, for the three months ended December 31, 2018 to \$8.4 million from \$7.8 million for the same period in 2017. Net interest income increased \$3.7 million, or 12.9%, to \$32.7 million for the twelve months ended December 31, 2018, compared to \$28.9 million for the twelve months ended December 31, 2017. The growth in interest income for the three months ended December 31, 2018 compared to the same period in 2017 reflects an increase in average interest earning assets of \$128.3 million. The growth in interest income for the twelve months ended December 31, 2018 compared to the same period in 2017 reflects an increase in average interest earning assets of \$162.2 million. Increases over both periods were partially offset by the decreases in the net interest margin. The net interest margin was 3.70%, and 3.80%, for the three and twelve months ended December 31, 2018, respectively, compared to 4.01% and 3.96% for the same periods in 2017. The decrease in net interest margin reflects the pressure from the rising cost of funds, which has outpaced the favorable trend in yield on interest earning assets over both periods. The provision for loan losses decreased \$397 thousand to \$319 thousand for the three months ended December 31, 2018 and \$584 thousand to \$1.6 million for the twelve months ended December 31, 2018 due to strong asset quality and lower levels of net charge-offs for both periods year-over-year.

Total non-interest income for the three months ended December 31, 2018 was \$7.5 million, down \$1.7 million, or 18.7%, from the comparable period in 2017. Total non-interest income for the twelve months ended December 31, 2018 was \$32.4 million, down \$4.4 million, or 11.8%, from the same period in 2017. These overall decreases in non-interest income came primarily from our mortgage division. Mortgage banking revenue decreased over both periods due primarily to a decline in mortgage originations and lower margins, which decreased 60 basis points and 53 basis points, for the three and twelve months, respectively. The overall decline in mortgage banking revenue was

partially offset by hedging gains and fair value adjustments period over period. Realized gains on derivatives related to mortgage banking, included in other non-interest income, increased \$1.4 million for the twelve months ended December 31, 2018 to \$627 thousand, compared to a loss of \$724 thousand for the same period in 2017. There was also a \$55 thousand decline in fair value adjustments related to mortgage banking for the same period in 2017. Wealth management revenue was relatively flat for the three months ended December 31, 2018 compared to three months ended December 31, 2017, but up \$1.1 million for the twelve months ended December 31, 2018 compared to the same period in 2017 as Meridian Wealth Partners was included in our results for a full year in 2018.

Total non-interest expense was \$12.6 million for the three months ended December 31, 2018, down \$2.1 million, or 14.2%, from \$14.6 million for the three months ended December 31, 2017 and \$53.0 million for twelve months ended December 31, 2018, down \$4.8 million, or 8.2%, from the same period in the 2017. The decrease is mainly attributable to a reduction in salaries and employee benefits expense, as full-time equivalent employees, particularly in the mortgage division were reduced. In addition, variable loan expenses decreased reflecting the lower level of mortgage originations. Occupancy and equipment expense was relatively flat for the comparable three month and twelve month periods. Professional fees decreased \$249 thousand and advertising and promotion expense decreased \$159 thousand over the comparable three month periods due mainly to the increased transaction volume from growth in the loan portfolios. Other expenses were up over both periods presented. The increase year-over-year related to amortization of intangible assets and a one-time fair market value adjustment of \$177 thousand to contingent assets, a \$200 thousand reserve established for the open litigation as well as higher levels of other employee-related expenses, shares tax expense, and other expense.

Balance Sheet Summary

As of December 31, 2018, total assets were \$997.4 million compared with \$856.0 million as of December 31, 2017 and \$959.8 million as of September 30, 2018. Total assets increased \$141.4 million, or 16.5%, on a year-over-year basis primarily due to strong loan growth. Total assets increased \$37.6 million, or 3.9%, from the previous quarter, mostly due to an increase in portfolio loans of \$31.3 million.

Total loans, excluding mortgage loans held for sale, grew \$143.5 million, or 20.7%, to \$838.1 million as of December 31, 2018, from \$694.6 million as of December 31, 2017. This was an increase of \$31.3 million, or 3.9%, from \$806.8 million as of September 30, 2018. The increase in loans for both periods is attributable to several commercial categories as we continue to grow our presence in the Philadelphia market area. Commercial loans increased \$52.9 million, or 26.3%, year-over-year. Commercial real estate and commercial construction loans combined increased \$74.0 million, or 20.2%, year-over-year. Residential loans held in portfolio increased \$21.1 million, or 64.6%, year-over-year as certain loan products or terms were targeted to hold in portfolio. Residential mortgage loans held for sale increased \$2.7 million, or 7.6%, to \$37.7 million as of December 31, 2018 from December 31, 2017.

Deposits were \$752.1 million as of December 31, 2018, up \$125.0 million, or 19.9%, from December 31, 2017, and down \$29.8 million, or 3.8%, from September 30, 2018. Non-interest bearing deposits increased \$25.7 million, or 25.6%, from December 31, 2017 and increased \$1.3 million, or 1.0%, from September 30, 2018. New business relationships fueled the increases. Money market accounts/savings accounts increased \$6.3 million, or 2.8%, since December 31, 2017 and decreased \$43.6 million, or 15.8%, since September 30, 2018 while interest-bearing checking accounts increased \$32.7 million, or 40.0%, during the year, and increased \$11.3 million or 10.9% quarter over quarter. Certificates of deposit increased \$60.3 million, or 27.6%, during the year and \$1.3 million, or 0.5%, quarter over quarter.

Consolidated stockholders' equity of the Corporation was \$109.9 million, or 11.02% of total assets as of December 31, 2018, as compared to \$101.4 million, or 11.84% of total assets as of December 31, 2017. As of December 31, 2018, the Tier 1 leverage ratio was 11.20%, the Tier 1 risk-based capital and common equity ratios were 11.76%, and total risk-based capital was 13.70%. Quarterend numbers show a tangible common equity to tangible assets ratio of 10.56%. Tangible book value per share was \$16.36 as of December 31, 2018, compared with \$15.00 as of December 31, 2017.

Asset Quality Summary

Asset quality remains strong. The Bank realized net charge-offs of 0.00% of total average loans for the quarter ending December 31, 2018, compared with net charge-offs of 0.09% for the quarter ending December 31, 2017. Total non-performing assets, including loans and other real estate property, were \$3.9 million as of December 31, 2018, \$3.2 million as of December 31, 2017, and \$2.9 million as of September 30, 2018. The ratio of non-performing assets to total assets as of December 31, 2018 was 0.39% compared to 0.42% as of December 31, 2017 and 0.30% as of September 30, 2018. As of December 31, 2018, the ratio of allowance for loan losses to total loans, excluding mortgages held for sale, was 0.96%, consistent with both December 31, 2017 and September 30, 2018.

About Meridian Corporation

Meridian Bank, the wholly owned subsidiary of Meridian Corporation, is a full-service commercial bank headquartered in Malvern, Pennsylvania with 23 offices in the greater Philadelphia Metro market. The Bank offers a full range of commercial and retail loan and deposit products, along with wealth management and electronic payment services. Meridian Mortgage, a division of the Bank, is a top tier provider of residential mortgage loans. For additional information, visit our website at www.meridianbanker.com. Member FDIC.

"Safe Harbor" Statement

In addition to historical information, this press release may contain "forward-looking statements" within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include statements with respect to Meridian Corporation's strategies, goals, beliefs, expectations, estimates, intentions, capital raising efforts, financial condition and results of operations, future performance and business. Statements preceded by, followed by, or that include the words "may," "could," "should," "pro forma," "looking forward," "would," "believe," "expect," "anticipate," "estimate," "intend," "plan," or similar expressions generally indicate a forward-looking statement. These forward-looking statements involve risks and uncertainties that are subject to change based on various important factors (some of which, in whole or in part, are beyond Meridian Corporation's control). Numerous competitive, economic, regulatory, legal and technological factors, among others, could cause Meridian Corporation's financial performance to differ materially from the goals, plans, objectives, intentions and expectations expressed in such forward-looking statements. Meridian Corporation cautions that the foregoing factors are not exclusive, and neither such factors nor any such forward-looking statement takes into account the impact of any future events. All forward-looking statements and information set forth herein are based on management's current beliefs and assumptions as of the date hereof and speak only as of the date they are made. For a more complete discussion of the assumptions, risks and uncertainties related to our business, you are encouraged to review Meridian Corporation's filings with the Securities and Exchange Commission and, for periods prior to the completion of the holding company reorganization, Meridian Bank's filings with the FDIC, including Meridian Bank's most recent annual report on Form 10-K for the year ended December 31, 2017, subsequently filed quarterly reports on Form 10-Q and current reports on Form 8-K that update or provide information in addition to the information included in the Form 10-K and Form 10-Q filings, if any. Meridian Corporation does not undertake to update any forward-looking statement whether written or oral, that may be made from time to time by Meridian Corporation or by or on behalf of Meridian Bank.

FINANCIAL TABLES FOLLOW

					(Quarterly				
	2018			2018		2018	2018		2017	
(Dollars in thousands, except per share data)		th QTR		3rd QTR		2nd QTR	1st QTR	4th QTR		
Earnings and Per Share Data										
Net income	\$	2,364	\$	2,727	\$	1,802 \$		\$	288	
Net income available to common stockholders		2,364		2,727		1,802	1,270		(12)	
Basic earnings per common share		0.37		0.43		0.28	0.20		(0.00)	
Common shares outstanding		6,407		6,407		6,401	6,392		6,392	
Performance Ratios										
Return on average assets - consolidated		0.99%	6	1.16%	á	0.81%	0.61%	6	0.14%	
Return on average assets - excluding Mortgage		0.777	0	1.1070	0	0.0170	0.017	0	0.1170	
(non-GAAP)		0.79%	6	0.87%	<u>_</u>	0.79%	0.70%	6	(0.10)%	
Return on average equity - consolidated		8.64%		10.16%		7.00%	5.07%		1.19%	
Return on average equity - excluding Mortgage		0.047	0	10.1076	0	7.0070	5.077	0	1.1970	
(non-GAAP)		6.67%	/	7.35%	,	6.61%	5.61%	/	(0.78)%	
Net interest margin (TEY)										
		3.70%		3.72%		3.88%	3.91%		4.01%	
Efficiency ratio - consolidated		79%	0	78%	0	84%	85%	0	86%	
Adjusted efficiency ratio - consolidated (non-		700	,	7.00	,	0.40/	0.50	,	0.60/	
GAAP)		79%	0	76%	0	84%	85%	0	86%	
Efficiency ratio - excluding Mortgage (non-										
GAAP)		73%	0	71%	Ó	73%	77%	0	78%	
Adjusted efficiency ratio - excluding Mortgage										
(non-GAAP)		73%	0	67%	Ó	73%	77%	0	78%	
Asset Quality Ratios										
Net charge-offs to average loans		0.00%	6	0.00%	ó	0.01%	0.02%	6	0.09%	
Non-performing loans/Total loans		0.45%		0.35%		0.34%	0.38%		0.43%	
Non-performing assets/Total assets		0.39%		0.30%		0.30%	0.38%		0.42%	
Allowance for credit loss/Total loans		0.92%		0.92%		0.90%	0.93%		0.92%	
Allowance for credit loss/Total loans held for		0.727	0	0.9270	0	0.9070	0.957	0	0.9270	
investment		0.96%	6	0.96%	6	0.95%	0.96%	6	0.96%	
Allowance for credit loss/Non-performing loans		204.85%		263.89%		261.83%	241.97%		212.51%	
Allowance for creat loss from performing found		204.057	0	205.077	0	201.0570	241.977	U	212.3170	
Capital Ratios										
Book value per common share	\$	17.15	\$	16.70	\$	16.31	\$ 16.01	\$	15.86	
Tangible book value per common share	\$	16.36	\$	15.91	\$	15.47 \$	\$ 15.16	\$	15.00	
Total equity/Total assets		11.02%	6	11.15%	ó	11.04%	11.59%	6	11.84%	
Tangible common equity/Tangible assets		10.56%	6	10.67%	ó	10.53%	11.03%	6	11.27%	
Tier 1 leverage ratio		11.20%		11.02%		11.28%	11.69%		12.37%	
Common tier 1 risk-based capital ratio		11.76%		12.03%		12.03%	12.36%		12.86%	
Tier 1 risk-based capital ratio		11.76%		12.03%		12.03%	12.36%		12.86%	
Total risk-based capital ratio		13.70%		14.03%		14.07%	14.46%		15.53%	
		6								

		Statements of Inc			Statements of Income (Unaudited)						
		Quarte					onths Ended				
(Dollars in Thousands)	Decer	nber 31, 2018	D	ecember 31, 2017	Decem	ber 31, 2018	December 31, 2017				
Interest Income											
Interest income	\$	11,476	\$	9,519	\$	42,694	\$	34,667			
Investments	.р	410	φ	289	φ	1,370	φ	1,053			
Total interest income		11,886		9,808		44,064		35,720			
i otar interest income		11,000		,000				55,720			
Interest Expense											
Deposits		3,056		1,548		9,227		4,627			
Borrowings		389		427		2,180		2,155			
Total interest expense		3,445		1,975		11,407		6,782			
				· · · ·		<u> </u>		<u>, , , , , , , , , , , , , , , , , , , </u>			
Net interest income		8,441		7,833		32,657		28,938			
Provision for loan losses		319		716		1,577		2,161			
Net interest income after provision for loan											
losses		8,122		7,117		31,080		26,777			
Non-Interest Income											
Mortgage banking income		5,780		7,762		26,187		32,836			
Wealth management income		921		967		3,917		2,872			
Earnings on investment in life insurance		74		82		300		276			
Net change in fair value of mortgage related financial instruments		104		(200)		(2(9))		(212)			
Gain on sale of investment securities		104		(306)		(368)		(313)			
available-for-sale				22				26			
Service charges		28		25		115		87			
Other		557		626		2,204		916			
Total non-interest income	_	7,464		9,178		32,355		36,700			
		7,101		,,,,,,,		52,555		50,700			
Non-Interest Expenses											
Salaries and employee benefits		8,075		9,372		34,794		39,126			
Occupancy and equipment		909		981		3,779		3,799			
FDIC assessment		196		242		554		722			
Professional fees		492		741		2,162		2,125			
Data processing		337		291		1,261		1,162			
Advertising and promotion		553		712		2,355		2,248			
Loan expenses		583		1,017		2,643		4,025			
Other		1,411		1,278		5,397		4,484			
Total non-interest expenses		12,556		14,634		52,945		57,691			
Income before income taxes		3,030		1,661		10,490		5,786			
Income tax expense		666		1,373		2,327		2,754			
Not Incomo		2 264		288		0 162		2 0 2 2			
Net Income Dividends on preferred stock		2,364		300		8,163		3,032			
Dividends on preferred stock				300				(1,167)			
Net Income available to common											
stockholders	\$	2,364	\$	(12)	\$	8,163	\$	1,865			
Stockholdel S	Ψ	2,501	Ψ	(12)	Ψ	0,105	Ψ	1,000			
Weighted-average basic shares outstanding		6,407		4,575		6,397		3,743			
Basic earnings per common share	\$	0.37	\$	(0.00)	\$	1.28	\$	0.50			
	Ψ	0.57	¥	(0.00)	Ψ	1.20	Ψ	0.00			
Adjusted weighted-average diluted shares											
outstanding		6,433		4,602		6,427		3,770			
Diluted earnings per common share	\$	0.37	\$	(0.00)	\$	1.27	\$	0.49			
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		,									

(Dollars in Thousands)	Decen	nber 31, 2018	Sept	ember 30, 2018	Ju	ne 30, 2018	Ma	rch 31, 2018	Dec	ember 31, 2017
Assets										
Cash & cash equivalents	\$	23,952	\$	25,823	\$	27,013	\$	24,964	\$	35,506
Investment securities		63,169		60,449		54,773		51,372		52,867
Mortgage loans held for sale		37,695		34,044		45,571		30,858		35,024
Loans, net of fees and costs		838,106		806,788		781,622		740,408		694,637
Allowance for loan losses		(8,053)		(7,711)		(7,449)		(7,138)		(6,709)
Bank premises and equipment,										
net		9,638		9,947		10,207		10,446		9,741
Bank owned life insurance		11,569		11,494		11,420		11,347		11,269
Other real estate owned								427		437
Goodwill and intangible assets		5,046		5,114		5,359		5,427		5,495
Other assets		16,266		13,881		16,919		15,410		17,768
Total Assets	\$	997,388	\$	959,829	\$	945,435	\$	883,521	\$	856,035
Liabilities & Stockholders' Equity										
Liabilities										
Non-interest bearing deposits	\$	126,150	\$	124,855	\$	106,942	\$	105,576	\$	100,454
Interest bearing deposits										
Interest checking		114,610		103,353		110,259		109,914		81,872
Money market / savings										
accounts		232,653		276,258		215,042		213,282		226,374
Certificates of deposit		278,717	_	277,461		251,007		250,531		218,409
Total interest bearing										
deposits		625,980		657,072		576,308		573,727		526,655
Total deposits		752,130		781,927		683,250		679,303		627,109
Borrowings		120,538		50,199		142,176	-	86,366		108,613
Subordinated debt		9,239		9,308		9,308		9,308		13,308
Other liabilities		5,614		11,377		6,321		6,132		5,642
Total Liabilities		887,521		852,811		841,055		781,109		754,672
Stockholders' Equity		109,867		107,018		104,380		102,412		101,363
Total Liabilities &		109,807		107,018		104,380		102,412		101,303
Stockholders' Equity	\$	997,388	\$	959,829	\$	945,435	\$	883,521	\$	856,035
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	Condensed Statements of Income (Unaudited) Three Months Ended												
(Dollars in Thousands)	Decembe	er 31, 2018	Septem	ber 30, 2018		ne 30, 2018	Ma	rch 31, 2018	December 31, 2017				
Interest income	\$	11,886	\$	11,573	\$	10,809	\$	9,796	\$	9,808			
Interest income	φ	3,445	φ	3,195	φ	2,663	φ	2,104	φ	1,975			
Net interest income		8,441		8,378		8,146		7,692		7,833			
Provision for loan losses		319		291		413		554		716			
Non-interest income		7,464		9,167		8,668		7,056		9,178			
Non-interest expense		12,556		13,753		14,074		12,562		14,634			
Income before income taxes		3,030	-	3,501		2,327		1,632		1,661			
Income tax expense		666		774		525		362		1,373			
Net Income		2,364		2,727		1,802		1,270		288			
Dividends on preferred stock										(300)			
Net income available to common	¢	2 264	¢	2 727	¢	1 902	¢	1 270	¢	(12)			
stockholders	2	2,364	\$	2,727	\$	1,802)	1,270	2	(12)			
Weighted-average basic shares													
outstanding		6,407		6,402		6,395		6,392		4,575			
Basic earnings per common share	\$	0.37	\$	0.43	\$	0.28	\$	0.20	\$	(0.00)			
Adjusted weighted-average													
diluted shares outstanding		6,433		6,430		6,425		6,425		4,602			
Diluted earnings per common	¢	0.37	¢	0.42	¢	0.28	¢	0.20	¢	(0.00)			
share	<u>⊅</u>	0.57	<u>ه</u>	0.42	<u>ه</u>	0.28	Ф	0.20	\$	(0.00)			
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