

Meridian Corporation Reports Net Income of \$2.0 Million, or \$0.31 Per Diluted Share, in 1Q 2019

MALVERN, Pa., May 23, 2019 — Meridian Corporation (Nasdaq: MRBK) today reported net income of \$2.0 million, or \$0.31 per diluted share for the first quarter of 2019, which generated a return on average assets and return on average equity of 0.83% and 7.32%, respectively. Meridian also reported a prior period adjustment of \$315 thousand, net of tax, or \$0.05 per diluted share for expenses related to mortgage loan state licensing issues.

"Meridian had a strong first quarter as earnings improved 58% to \$2.0 million compared to 1Q 2018," said Christopher J. Annas, Chairman and CEO. "Loan balances were 16.5% higher at the end of the first quarter compared to a year ago, contributing to our higher profitability. Net income and retained earnings were negatively affected by a combined \$486 thousand in current and prior periods associated with a previously announced licensing issue in Maryland where mortgages were originated. We delayed filing our first quarter 2019 financial results as a result of this matter and expect to file our Form 10-Q on or about May 24, 2019. With this licensing issue behind us, the mortgage division looks to have a profitable year."

"The SBA and private banking teams both generated loans in the first quarter after joining Meridian in late 2018, and we are excited about their prospects going forward. In particular, the SBA team is addressing a market that Meridian did not participate in, and the loan growth and potential loan sale income should more than offset their expense in 2019."

"Our Delaware Valley market has favorable population trends according to recent studies, which are contributing to better economics in housing and small business formation. We participate deeply in both these segments and are excited about continued strength in 2020 and beyond."

Select Condensed Financial Information

	For the Quarter Ended (Unaudited)										
		2019		2018		2018		2018		2018	
(Dollars in thousands, except per share data)	I	March 31		December 31		September 30		June 30		larch 31	
Income:											
Net income - consolidated	\$	2,006	\$	2,364	\$	2,727	\$	1,802	\$	1,270	
Diluted earnings per common share	\$	0.31	\$	0.37	\$	0.42	\$	0.28	\$	0.20	
Net income - excluding Mortgage		1,969		1,826		1,973		1,701		1,406	
Net income - Mortgage		37		538		754		101		(136)	
Net interest income - consolidated		8,477		8,441		8,378		8,146		7,692	

	At the Quarter Ended (Unaudited)										
	2019	2019 2018		2018	2018						
	March 31	December 31	September 30	June 30	March 31						
Balance Sheet:											
Total assets	\$ 1,027,514	\$ 997,480	\$ 959,921	\$ 945,527	\$ 883,613						
Loans, net of fees and costs	862,372	838,106	806,788	781,622	740,408						
Total deposits	810,713	752,130	781,927	683,250	679,303						
Non-interest bearing deposits	115,464	126,150	124,855	106,942	105,576						

Reconciliation of Non-GAAP Financial Measures

Meridian believes that non-GAAP measures are meaningful because they reflect adjustments commonly made by management, investors, regulators and analysts to evaluate performance trends and the adequacy of common equity. This non-GAAP disclosure has limitations as an analytical tool, should not be viewed as a substitute for performance and financial condition measures determined in accordance with GAAP, and should not be considered in isolation or as a substitute for analysis of Meridian's results as reported under GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies.

Meridian believes adjusted net income, adjusted earnings per common share, adjusted ROAA and adjusted ROAE provide a greater understanding of ongoing operations and enhances comparability of results with prior periods. Because management believes that these adjustments are not incurred as a result of ongoing operations, they are not as helpful a measure of the performance of our underlying business, particularly in light of their unpredictable nature and are difficult to forecast. This supplemental presentation should not be construed as an inference that Meridian's future results will be unaffected by similar adjustments to these measures determined in accordance with GAAP.

	Adjusted Net Income, Earnings per Share and Return Ratios (Unaudited								<i>.</i>	
(Dollars in thousands, except nor share data)	2019 1st OTR		2018 4th QTR		2018 3rd QTR		2018 2nd QTR		2018 1st QTR	
(Dollars in thousands, except per share data) Net income - consolidated	\$	2,006	\$	2,364	\$	2,727	\$	1,802	\$	1,270
Holding company formation cost adjustment	Ψ	2,000	Ψ	2,304	Ψ	179	ψ	1,002	ψ	1,270
Contingent asset fair value adjustment						138				
Adjusted net income - consolidated(1)		2,006		2,364		3,044		1,802	_	1,270
Adjusted het meome - consolidated(1)		2,000		2,304		5,044		1,002		1,270
Net income - excluding Mortgage		1,969		1,826		1,973		1,701		1,406
Adjusted net income - excluding Mortgage(1)		1,969		1,826		2,290		1,701		1,406
				<u> </u>				,		,
Net income per common share, diluted	\$	0.31	\$	0.37	\$	0.42	\$	0.28	\$	0.20
Holding company formation cost adjustment						0.03				_
Contingent asset fair value adjustment						0.02				
Adjusted diluted earnings per share(1)	\$	0.31	\$	0.37	\$	0.47	\$	0.28	\$	0.20
Adjusted diluted earnings per share- excluding										
Mortgage(1)	\$	0.31	\$	0.28	\$	0.36	\$	0.26	\$	0.22
Return on average assets - consolidated		0.83%		0.99%		1.16%		0.81%		0.61%
Adjusted return on average assets - consolidated(1)		0.83%		0.99%		1.29%		0.81%		0.61%
Return on average equity - consolidated		7.32%		8.66%		10.19%		7.02%		5.08%
Adjusted return on average equity - consolidated(1)		7.32%		8.66%		11.34%		7.02%		5.08%
Return on average assets - excluding Mortgage		0.83%		0.79%		0.87%		0.79%		0.70%
Adjusted return on average assets - excluding										
Mortgage(1)		0.83%		0.79%		0.97%		0.79%		0.70%
Return on average equity - excluding Mortgage		7.18%		6.69%		7.37%		6.63%		5.63%
Adjusted return on average equity - excluding		7 1001		6 6001		0.500		6 6001		5 6000
Mortgage(1)		7.18%		6.69%		8.53%		6.63%		5.63%

(1) Adjusted net income, adjusted earnings per common share, adjusted ROAA and adjusted ROAE are non-GAAP measures and remove the tax effect of the charge to earnings for the holding company formation costs of \$51 thousand, and the fair value adjustment to contingent assets of \$39 thousand in the third quarter of 2018.

Financial Highlights

Net income for the three months ended March 31, 2019 was \$2.0 million, reflecting an increase of \$700 thousand as compared to net income for the same period in 2018.

- Total assets of \$1.03 billion as of March 31, 2019 increased \$30 million, or 3.0% during the quarter and \$144.0 million or 16.3% year-over-year.
- Total portfolio loans and leases of \$862.4 million as of March 31, 2019 increased \$24.3 million, or 2.9% during the quarter and \$122.0 million or 16.5% year-over-year.
- Total deposits of \$810.7 million as of March 31, 2019 increased \$58.6 million, or 7.8% during the quarter and \$131.4 million or 19.3% year-over-year.
- Non-interest bearing deposits of \$115.5 million as of March 31, 2019 decreased \$10.7 million, or 8.5% during the quarter but increased \$9.9 million or 9.4% year-over-year.
- Net interest income of \$8.5 million increased \$800 thousand, or 10.2% for the three months ended March 31, 2019 compared to \$7.7 million for the same period in 2018.

Income Statement Summary

Net income was \$2.0 million, or \$0.31 per diluted share for the three months ended March 31, 2019 compared to net income of \$1.3 million, or \$0.20 per diluted share, for the same period in 2018. The increase was largely attributable to an increase in net interest income of \$800 thousand, in addition to a lower level of provision for loan losses as asset quality has remained strong. Non-interest income for the three months ended March 31, 2019 decreased \$609 thousand, which was partially offset by the \$445 thousand decrease in non-interest expense.

Net interest income increased \$800 thousand, or 10.2%, to \$8.5 million for the three months ended March 31, 2019, from \$7.7 million for the same period in 2018. The growth in interest income for the three months ended March 31, 2019 compared to the same period in 2018 reflects an increase in average interest earning assets of \$138.8 million. This increase was partially offset by the decrease in the net interest margin from 3.91% for the three months ended March 31, 2018 to 3.67% for the three month ended March 31, 2019. The decrease in net interest margin reflects pressure from the rising cost of funds, which has outpaced the favorable trend in yield on interest earning assets year-over-year. The provision for loan losses decreased \$335 thousand to \$219 thousand for the three months ended March 31, 2019 due to continued strong asset quality and lower levels of net charge-offs year-over-year.

Total non-interest income for the three months ended March 31, 2019 was \$6.4 million, down \$609 thousand, or 8.6%, from the comparable period in 2018. This overall decrease in non-interest income came primarily from our mortgage division. While mortgage banking revenue increased \$87 thousand and the net change in fair value of mortgage related financial instruments increased \$397 thousand year-over-year, realized gains on derivatives related to mortgage banking, included in other non-interest income, decreased \$974 thousand for the three months ended March 31, 2019 to a loss of \$275 thousand, compared to a gain of \$699 thousand for the same period in 2018. Wealth management revenue decreased \$214 thousand year-over-year. Revenue for the three months ended March 31, 2019 was largely based on the market values of assets under management at the end of 2018, which were temporary depressed due to year-end declines in the stock market.

Total non-interest expense was \$12.1 million for the three months ended March 31, 2019, down \$445 thousand, or 3.5%, from \$12.6 million for the three months ended March 31, 2018. The decrease is mainly attributable to a reduction in salaries and employee benefits expense of \$709 thousand or 8.4%, as full-time equivalent employees, particularly in the mortgage division were reduced. In addition, variable loan expenses decreased by \$64 thousand or 12%, reflecting the lower level of mortgage originations year-over-year. Occupancy and equipment expense as well as professional fees were relatively flat for the comparable three month period, while advertising and promotion expense was down \$116

thousand year-over-year due to changes in the timing of certain marketing campaigns. Data processing expenses were up modestly due to the increased transaction volume. Other expenses were up over the comparable three month period due to a charge of \$125 thousand to the reserve for the open litigation and higher levels of other employee-related expenses, shares tax expense, as well as other expenses. Additionally, \$79 thousand of other expense was incurred for the current period impact of the Maryland mortgage licensing issue previously announced. The impact of the Maryland licensing issue totaled \$486 thousand, however \$407 thousand (\$315 thousand net of tax) pertained to prior periods and was adjusted through retained earnings as of January 1, 2018 as it was considered the correction of an immaterial error.

Balance Sheet Summary

As of March 31, 2019, total assets were \$1.03 billion compared with \$883.6 million as of March 31, 2018 and \$997.5 million as of December 31, 2018. Total assets increased \$144.0 million, or 16.3%, on a year-over-year basis primarily due to strong loan growth. Total assets increased \$30 million, or 3.0%, from the previous quarter, mostly due to an increase in portfolio loans of \$24.3 million.

Total loans, excluding mortgage loans held for sale, grew \$122.0 million, or 16.5%, to \$862.4 million as of March 31, 2019, from \$740.4 million as of March 31, 2018. This was an increase of \$24.3 million, or 2.9%, from \$838.1 million as of December 31, 2018. The increase in loans for both periods is attributable to several commercial categories as we continue to grow our presence in the Philadelphia market area. Commercial loans increased \$43.5 million, or 19.3%, year-over-year, while commercial real estate and commercial construction loans combined increased \$56.5 million, or 14.3%, year-over-year. Residential loans held in portfolio increased \$20.5 million, or 55.2%, year-over-year as certain loan products or terms were targeted to hold in portfolio. Residential mortgage loans held for sale decreased \$1.2 million, or 4.0%, to \$29.6 million as of March 31, 2019 from March 31, 2018.

Deposits were \$810.7 million as of March 31, 2019, up \$131.4 million, or 19.3%, from March 31, 2018, and up \$58.6 million, or 7.8%, from December 31, 2018. Non-interest bearing deposits increased \$9.9 million, or 9.4%, from March 31, 2018 and decreased \$10.7 million, or 8.5%, from December 31, 2018. New business relationships fueled the increases year-over-year, however the decrease since December 31, 2018 related primarily to business fluctuations or transfers to interest-bearing accounts. Money market accounts/savings accounts increased \$73.2 million, or 34.3%, since March 31, 2018 and \$53.8 million, or 23.1%, since December 31, 2018 due to new business relationship money market accounts. Interest-bearing checking accounts increased \$2.6 million, or 2.3%, year-over-year, and decreased \$2.1 million or 1.9% quarter-over-quarter. Certificates of deposit increased \$45.8 million, or 18.3%, during the year and \$17.6 million, or 6.3%, quarter-over-quarter.

Consolidated stockholders' equity of the Corporation was \$112.0 million, or 10.90% of total assets as of March 31, 2019, as compared to \$102 million, or 11.55% of total assets as of March 31, 2018. As of March 31, 2019, the Tier 1 leverage ratio was 11.01%, the Tier 1 risk-based capital and common equity ratios were 11.71%, and total risk-based capital was 13.65%. Quarter-end numbers show a tangible common equity to tangible assets ratio of 10.47%. Tangible book value per share was \$16.70 as of March 31, 2019, compared with \$15.12 as of March 31, 2018.

Asset Quality Summary

Asset quality remains strong year-over-year. The Bank realized net reoveries of (0.01)% of total average loans for the quarter ending March 31, 2019, compared with net charge-offs of 0.02% for the quarter ending March 31, 2018. Total non-performing assets, including loans and other real estate property, were \$4.0 million as of March 31, 2019, \$3.4 million as of March 31, 2018, and \$3.9 million as of December 31, 2018. The ratio of non-performing assets to total assets as of March 31, 2019 was 0.38% compared to 0.38% as of March 31, 2018 and 0.39% as of December 31, 2018. The ratio of allowance for loan losses to total loans held for investment, excluding loans at fair value, was 0.99% as of March 31, 2019, an improvement from the 0.98% recorded as of March 31, 2018 and 0.97% as of December 31, 2018.

About Meridian Corporation

Meridian Bank, the wholly owned subsidiary of Meridian Corporation, is a full-service commercial bank headquartered in Malvern, Pennsylvania with 23 offices in the greater Philadelphia Metro market. The Bank offers a full range of

commercial and retail loan and deposit products, along with wealth management and electronic payment services. Meridian Mortgage, a division of the Bank, is a top tier provider of residential mortgage loans. For additional information, visit our website at www.meridianbanker.com. Member FDIC.

"Safe Harbor" Statement

In addition to historical information, this press release may contain "forward-looking statements" within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include statements with respect to Meridian Corporation's strategies, goals, beliefs, expectations, estimates, intentions, capital raising efforts, financial condition and results of operations, future performance and business. Statements preceded by, followed by, or that include the words "may," "could," "should," "pro forma," "looking forward," "would," "believe," "expect," "anticipate," "estimate," "intend," "plan," or similar expressions generally indicate a forwardlooking statement. These forward-looking statements involve risks and uncertainties that are subject to change based on various important factors (some of which, in whole or in part, are beyond Meridian Corporation's control). Numerous competitive, economic, regulatory, legal and technological factors, among others, could cause Meridian Corporation's financial performance to differ materially from the goals, plans, objectives, intentions and expectations expressed in such forward-looking statements. Meridian Corporation cautions that the foregoing factors are not exclusive, and neither such factors nor any such forward-looking statement takes into account the impact of any future events. All forward-looking statements and information set forth herein are based on management's current beliefs and assumptions as of the date hereof and speak only as of the date they are made. For a more complete discussion of the assumptions, risks and uncertainties related to our business, you are encouraged to review Meridian Corporation's filings with the Securities and Exchange Commission (including our Annual Report on Form 10-K for the year ended December 31, 2018) and, for periods prior to the completion of the holding company reorganization, Meridian Bank's filings with the FDIC, including Meridian Bank's Annual Report on Form 10-K for the year ended December 31, 2017, subsequently filed quarterly reports on Form 10-Q and current reports on Form 8-K that update or provide information in addition to the information included in the Form 10-K and Form 10-Q filings, if any. Meridian Corporation does not undertake to update any forward-looking statement whether written or oral, that may be made from time to time by Meridian Corporation or by or on behalf of Meridian Bank.

FINANCIAL TABLES FOLLOW

FINANCIAL RATIOS

Quarterly	
<u>2019</u> <u>2018</u> <u>2018</u> <u>2018</u>	2018
(Dollars in thousands, except per share data) 1st QTR 4th QTR 3rd QTR 2nd QTR	1st QTR
Earnings and Per Share Data	
Net income \$ 2,006 \$ 2,364 \$ 2,727 \$ 1,802 \$. ,
Basic earnings per common share0.310.370.430.28	0.20
Common shares outstanding 6,407 6,407 6,407 6,401	6,392
Performance Ratios	
Return on average assets - consolidated0.83%0.99%1.16%0.81%	0.61%
Return on average assets - excluding Mortgage (non-	
GAAP) 0.83% 0.79% 0.87% 0.79%	0.70%
Return on average equity - consolidated 7.32% 8.66% 10.19% 7.02%	5.08%
Return on average equity - excluding Mortgage (non-	
GAAP) 7.18% 6.69% 7.37% 6.63%	5.63%
Net interest margin (TEY) 3.67% 3.70% 3.72% 3.88%	3.91%
Efficiency ratio - consolidated 81% 79% 78% 84%	85%
Adjusted efficiency ratio - consolidated (non-GAAP) 81% 79% 76% 84%	85%
Efficiency ratio - excluding Mortgage (non-GAAP) 72% 73% 71% 73%	77%
Adjusted efficiency ratio - excluding Mortgage (non-	
GĂAP) 72% 73% 67% 73%	77%
Asset Quality Ratios	
Net charge-offs to average loans (0.01%) 0.00% 0.00% 0.01%	0.02%
Non-performing loans/Total loans 0.43% 0.45% 0.35% 0.34%	0.38%
Non-performing assets/Total assets 0.38% 0.39% 0.30% 0.30%	0.38%
Allowance for loan losses/Total loans 0.94% 0.92% 0.92% 0.90%	0.93%
Allowance for loan losses/Total loans held for	
investment (excluding loans at fair value) 0.99% 0.97% 0.97% 0.97%	0.98%
	241.97%
Capital Ratios	
Book value per common share \$ 17.48 \$ 17.10 \$ 16.67 \$ 16.27 \$	\$ 15.96
Tangible book value per common share \$ 16.70 \$ 16.31 \$ 15.87 \$ 15.43 \$	\$ 15.12
Total equity/Total assets 10.90% 10.98% 11.12% 11.01%	11.55%
Tangible common equity/Tangible assets10.47%10.53%10.64%10.50%	11.00%
Tier 1 leverage ratio 11.01% 11.16% 10.98% 11.24%	11.65%
Common tier 1 risk-based capital ratio 11.71% 11.72% 11.99% 11.99%	12.32%
Tier 1 risk-based capital ratio 11.71% 11.72% 11.99%	12.32%
Total risk-based capital ratio 13.65% 13.66% 13.99% 14.03%	14.41%

	Statements of I	Statements of Income (Unaudited)					
		ter Ended					
(Dollars in Thousands)	March 31, 2019	March 31, 2018					
Interest Income	¢ 11.007	¢ 0.402					
Interest and fees on loans	\$ 11,887	\$ 9,493					
Investments	437	303					
Total interest income	12,324	9,796					
Interest Expense							
Deposits	3,236	1,659					
Borrowings	611	445					
Total interest expense	3,847	2,104					
i otur merest expense		2,101					
Net interest income	8,477	7,692					
Provision for loan losses	219	554					
Net interest income after provision for loan losses	8,258	7,138					
Non-Interest Income	4 000	4 9 2 1					
Mortgage banking income	4,908	4,821					
Wealth management income	864	1,078					
Earnings on investment in life insurance	72	78					
Net change in fair value of mortgage related financial instruments	430	33					
Service charges	27	32					
Other	146	1,014					
Total non-interest income	6,447	7,056					
Non-Interest Expenses							
Salaries and employee benefits	7,727	8,436					
Occupancy and equipment	963	960					
Loan expenses	468	532					
Professional fees	472	479					
Advertising and promotion	465	581					
Data processing	324	288					
Information technology	266	325					
Communications	192	246					
Other	1,240	715					
Total non-interest expenses	12,117	12,562					
Income before income taxes	2,588	1,632					
Income tax expense	582	362					
Net Income	\$ 2,006	\$ 1,270					
Weighted-average basic shares outstanding	6,407	6,392					
Basic earnings per common share	\$ 0.31	\$ 0.20					
Dasie carmings per common snare	ş 0.31	φ 0.20					
Adjusted weighted-average diluted shares outstanding	6,436	6,426					
Diluted earnings per common share	\$ 0.31	\$ 0.20					
Diluted earnings per common share	\$ 0.31	\$ 0.20					

	Statement of Condition (Unaudited)									
(Dollars in Thousands)	M	arch 31, 2019	Dec	cember 31, 2018	Ser	otember 30, 2018	Ju	ne 30, 2018	Ma	rch 31, 2018
Assets										
Cash & cash equivalents	\$	38,940	\$	23,952	\$	25,823	\$	27,013	\$	24,964
Investment securities		63,152		63,169		60,449		54,773		51,372
Mortgage loans held for sale		29,612		37,695		34,044		45,571		30,858
Loans, net of fees and costs		862,372		838,106		806,788		781,622		740,408
Allowance for loan losses		(8,376)		(8,053)		(7,711)		(7,449)		(7,138)
Bank premises and equipment, net		9,276		9,638		9,947		10,207		10,446
Bank owned life insurance		11,641		11,569		11,494		11,420		11,347
Other real estate owned		120				—		—		427
Goodwill and intangible assets		4,978		5,046		5,114		5,359		5,427
Other assets		15,799		16,358		13,973		17,011		15,502
Total Assets	\$	1,027,514	\$	997,480	\$	959,921	\$	945,527	\$	883,613
Liabilities & Stockholders' Equity										
Liabilities										
Non-interest bearing deposits	\$	115,464	\$	126,150	\$	124,855	\$	106,942	\$	105,576
Interest bearing deposits										
Interest checking		112,484		114,610		103,353		110,259		109,914
Money market / savings accounts		286,463		232,653		276,258		215,042		213,282
Certificates of deposit		296,302		278,717		277,461		251,007		250,531
Total interest bearing deposits		695,249		625,980		657,072		576,308		573,727
Total deposits		810,713	-	752,130		781,927		683,250		679,303
Borrowings		88,264		120,538		50,199		142,176		86,366
Subordinated debt		9,239		9,239		9,308		9,308		9,308
Other liabilities		7,306		6,021		11,784		6,728		6,591
Total Liabilities		915,522		887,928		853,218		841,462		781,568
		<u> </u>		<u> </u>		· · ·		<u> </u>		
Stockholders' Equity		111,992		109,552		106,703		104,065		102,045
Total Liabilities & Stockholders'				,		<u>, </u>		·		,
Equity	\$	1,027,514	\$	997,480	\$	959,921	\$	945,527	\$	883,613

	Condensed Statements of Income (Unaudited)									
	Three Months Ended									
(Dollars in Thousands)	Mar	ch 31, 2019	Dec	cember 31, 2018	Se	eptember 30, 2018	Ju	ine 30, 2018	Maı	rch 31, 2018
Interest income	\$	12,324	\$	11,886	\$	11,573	\$	10,809	\$	9,796
Interest expense		3,847		3,445		3,195		2,663		2,104
Net interest income		8,477		8,441		8,378		8,146		7,692
Provision for credit losses		219		319		291		413		554
Non-interest income		6,447		7,464		9,167		8,668		7,056
Non-interest expense		12,117		12,556		13,753		14,074		12,562
Income before income tax expense		2,588		3,030		3,501		2,327		1,632
Income tax expense		582		666		774		525		362
Net Income	\$	2,006	\$	2,364	\$	2,727	\$	1,802	\$	1,270
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Weighted-average basic shares										
outstanding		6,407		6,407		6,402		6,395		6,392
Basic earnings per common share	\$	0.31	\$	0.37	\$	0.43	\$	0.28	\$	0.20
					-					
Adjusted weighted-average diluted										
shares outstanding		6,436		6,433		6,430		6,425		6,426
Diluted earnings per common share	\$	0.31	\$	0.37	\$	0.42	\$	0.28	\$	0.20