



Second Quarter 2024

Earnings Supplement





FORWARD-LOOKING STATEMENTS

Meridian Corporation (the "Corporation") may from time to time make written or oral "forward-looking statements" within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include statements with respect to Meridian Corporation's strategies, goals, beliefs, expectations, estimates, intentions, capital raising efforts, financial condition and results of operations, future performance and business. Statements preceded by, followed by, or that include the words "will", "may," "could," "should," "pro forma," "looking forward," "would," "believe," "expect," "anticipate," "estimate," "intend," "plan," "project", or similar expressions generally indicate a forward-looking statement. Forward-looking statements involve risks and uncertainties that may cause actual results to differ materially from those in such statements. Factors that could cause actual results to differ from those discussed in the forward-looking statements include, but are not limited to: Local, regional, national and international economic conditions and the impact they may have on us and our customers and our assessment of that impact; Volatility and disruption in national and international financial markets; Adverse developments in the banking industry highlighted by high-profile bank failures and the potential impact of such developments on customer confidence, liquidity, and regulatory responses to these developments; Government intervention in the U.S. financial system; Changes in the mix of loan geographies, sectors and types or the level of non-performing assets and charge-offs; Our ability to manage our commercial real estate exposure; Changes in estimates of future reserve requirements based upon the periodic review thereof under relevant regulatory and accounting requirements; The effects of and changes in trade and monetary and fiscal policies and laws, including the interest rate policies of the Federal Reserve Board; Inflation, interest rate, securities market and monetary fluctuations; The effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance) with which we and our subsidiaries must comply; Impairment of our goodwill or other intangible assets; Acts of God or of war or terrorism; Changes in consumer spending, borrowings and savings habits; Changes in the financial performance and/or condition of our borrowers; Technological changes, including the rise of AI as a commonly used resource; The cost and effects of cyber incidents or other failures, interruption or security breaches of our systems or those of third-party providers; Acquisitions and integration of acquired businesses; Our ability to increase market share and control expenses; Our ability to attract and retain qualified employees; Changes in the competitive environment in our markets and among banking organizations and other financial service providers; The effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the PCAOB, the FASB and other accounting standard setters; Changes in the reliability of our vendors, internal control systems or information systems; Changes in our liquidity position; Changes in our organization, compensation and benefit plans; The costs and effects of legal and regulatory developments, the resolution of legal proceedings or regulatory or other governmental inquiries, the results of regulatory examinations or reviews and the ability to obtain required regulatory approvals; Greater than expected costs or difficulties related to the integration of new products and lines of business; Our success at managing the risks involved in the foregoing items.

Meridian Corporation cautions that the foregoing factors are not exclusive, and neither such factors nor any such forward-looking statement takes into account the impact of any future events. All forward-looking statements and information set forth herein are based on management's current beliefs and assumptions as of the date hereof and speak only as of the date they are made. For a more complete discussion of the assumptions, risks and uncertainties related to our business, you are encouraged to review the Corporation's filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the year ended December 31, 2023 and subsequently filed quarterly reports on Form 10-Q and current reports on Form 8-K that update or provide information in addition to the information included in the Form 10-K and Form 10-Q filings, if any. The Corporation does not undertake to update any forward-looking statement whether written or oral, that may be made from time to time by the Corporation or by or on behalf of Meridian Bank, except as may be required under applicable laws.



MRBK INVESTMENT HIGHLIGHTS

"Go to" bank in the Delaware Valley

Regional presence with a
community touch.

Demonstrated organic
growth engine in diversified
loan segments.

Comfortably handle all
but the largest
companies.

Valuable customer base
trained to solely use
electronic channel.

Strong sales culture that
capitalizes on market
disruption.

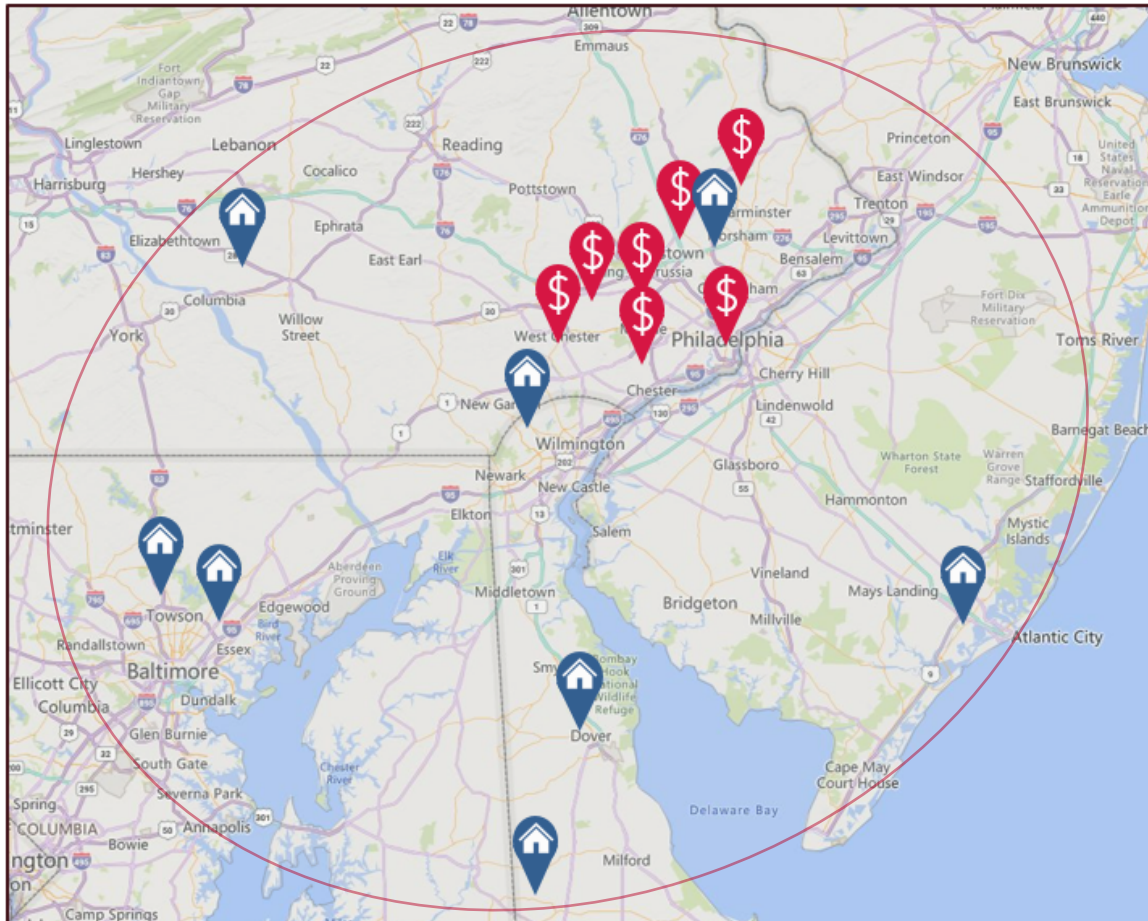
Skilled management team
with extensive in-market
experience.

Focus on Commercial,
CRE and SBA lending -
80% of loan book.

GEOGRAPHIC FOOTPRINT



Regional Market



Full Service Branch



Loan Production Office

- Serves PA, NJ, DE & MD
- Philadelphia MSA is 8th largest in the US

HQ in Malvern, PA

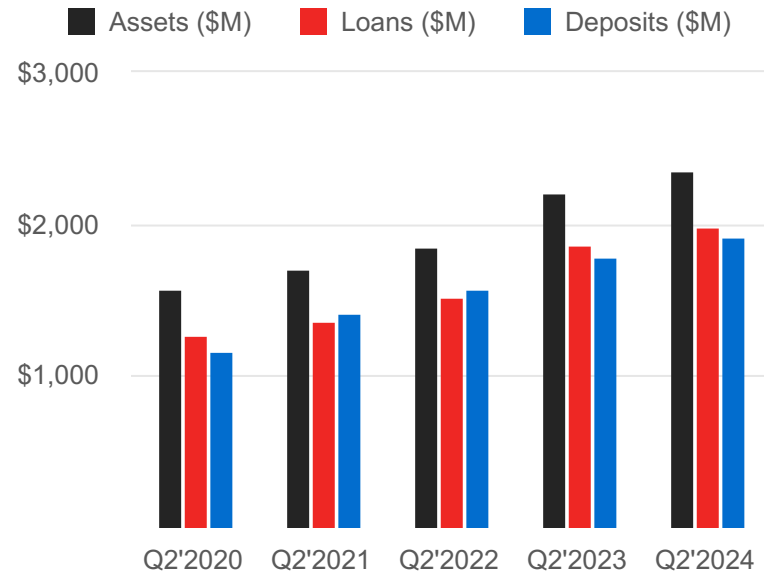
- 6 full service branches
- Main office in Wayne, PA
- 8 mortgage loan production offices

**Satellite Commercial
Loan Production Office**
Naples, FL
Reaches broad SW FL
market



Q2'2024 vs Q2'2023 Financial Recap

Summary Income Statement (\$000s)	Q2'2024	Q2'2023
Net Interest Income	\$ 16,846	\$ 17,098
Provision for Credit Losses	2,680	705
Non-Interest Income	9,244	9,124
Non-Interest Expense	19,018	19,615
Income Before Income Taxes	4,392	5,902
Income Taxes	1,066	1,257
Net income	\$ 3,326	\$ 4,645
Earnings Per Share		
Diluted Earnings Per Share	\$ 0.30	\$ 0.41
Pre-Tax, Pre-Provision Income by Segment ¹		
Bank	\$ 5,851	\$ 7,285
Wealth	676	317
Mortgage	545	(995)
Pre-Tax, Pre-Provision Income	\$ 7,072	\$ 6,607



Summary Balance Sheet	Q2'2024	Q2'2023
Assets (\$M)	\$ 2,352	\$ 2,207
Loans (\$M)	\$ 1,989	\$ 1,860
Deposits (\$M)	\$ 1,915	\$ 1,783
Equity (\$M)	\$ 162	\$ 154

1) A Non-GAAP measure. See Non-GAAP reconciliation in the Appendix.



Q2'2024 HIGHLIGHTS

Balance Sheet (\$M)	For the Calendar Quarter Ended				
	Q2'2024	Q1'2024	Q4'2023	Q3'2023	Q2'2023
Total Assets	\$ 2,352	\$ 2,293	\$ 2,246	\$ 2,231	\$ 2,207
Total Loans & Leases ²	2,043	1,985	1,921	1,909	1,900
Deposits	1,915	1,901	1,823	1,809	1,783
Equity	162	160	158	155	154
Tangible Equity / Tangible Assets ³	6.76 %	6.82 %	6.87 %	6.79 %	6.81 %
Net Income & Share Data (\$000s)					
Net Income	\$ 3,326	\$ 2,676	\$ 571	\$ 4,005	\$ 4,645
Diluted EPS	0.30	0.24	0.05	0.35	0.41
Price per Common Share	10.52	9.92	13.90	9.80	9.95
TBV per Share	14.17	13.96	13.78	13.53	13.42
Pre-tax, Pre-Provision Income ³	7,072	6,419	5,357	5,292	6,607
Common Dividends per Share	0.125	0.125	0.125	0.125	0.125
Dividend Yield (annualized)	4.8 %	5.0 %	3.6 %	5.1 %	5.0 %
Payout Ratio	41.7 %	52.1 %	250.0 %	34.7 %	29.8 %
Profitability (%)					
ROAA	0.58 %	0.47 %	0.10 %	0.73 %	0.86 %
ROAE	8.25 %	6.73 %	1.44 %	10.17 %	12.08 %
NIM	3.06 %	3.09 %	3.18 %	3.29 %	3.33 %

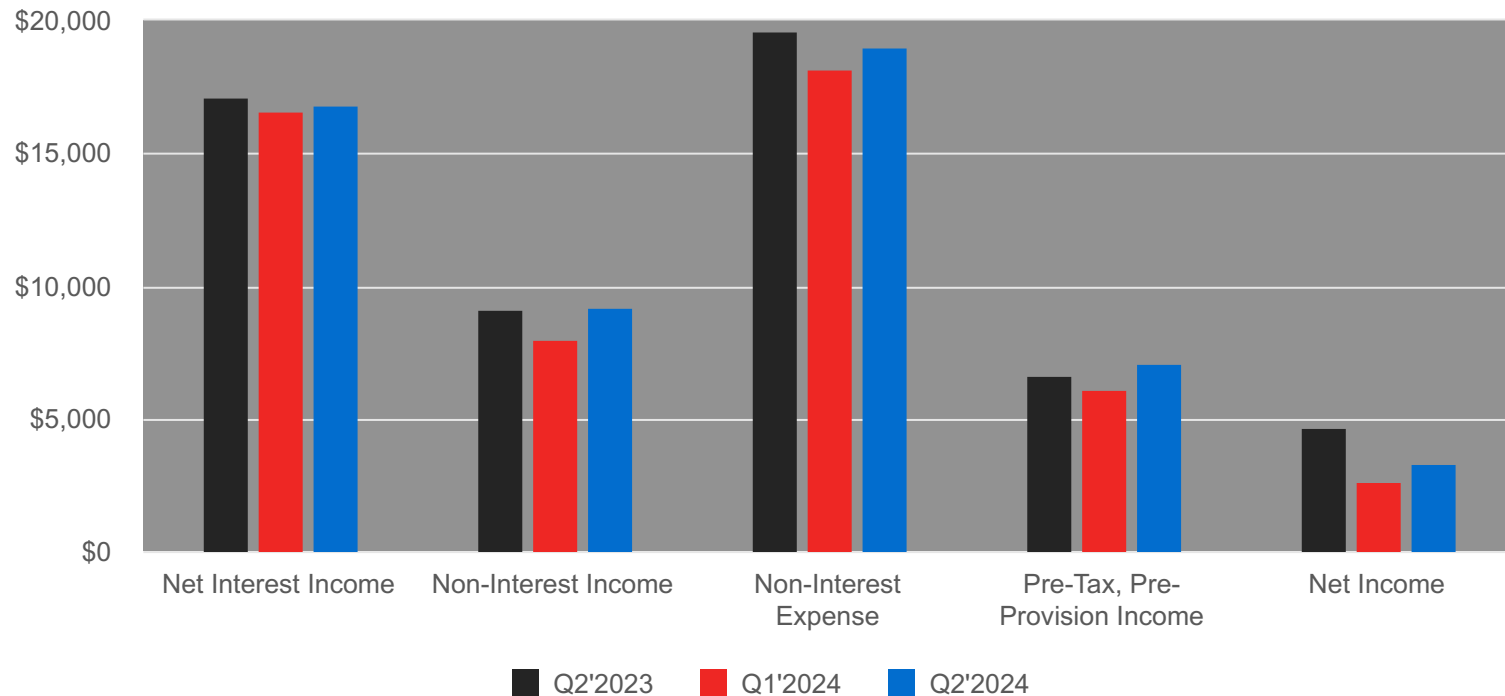
1) As of and for the quarter ended and year ended June 30, 2024, per July 26, 2024 press release.

2) Includes loans held for sale and loans held for investment.

3) A Non-GAAP measure. See Non-GAAP reconciliation in the Appendix.



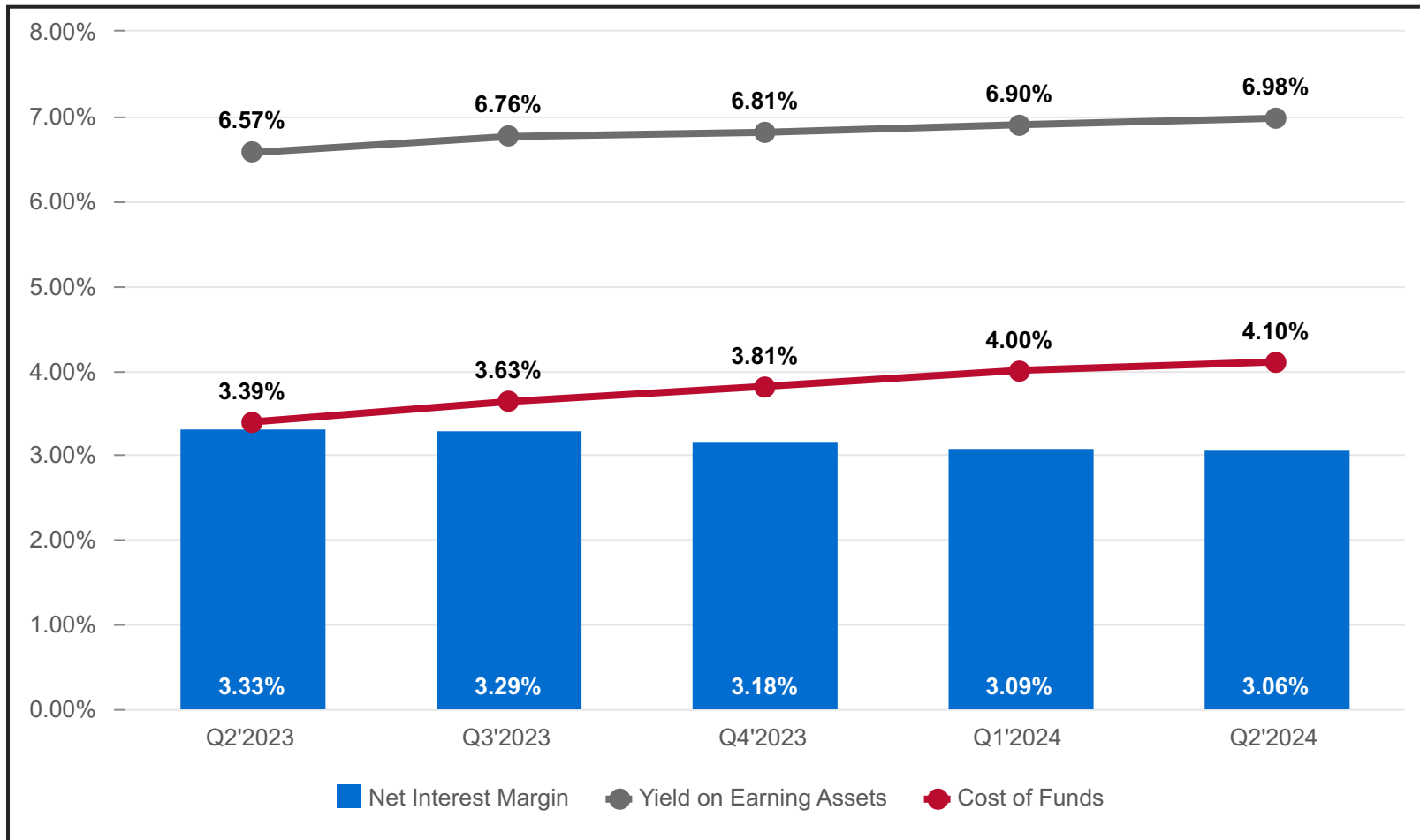
Q2'2024 INCOME STATEMENT TRENDS (\$'000s)



Pre-tax, Pre-provision Income by Segment	Q2'2023	Q1'2024	Q2'2024
Bank	\$ 7,285	\$ 6,406	\$ 5,851
Wealth	317	478	676
Mortgage	(995)	(465)	545
Total Pre-tax, Pre-provision Income	\$ 6,607	\$ 6,419	\$ 7,072

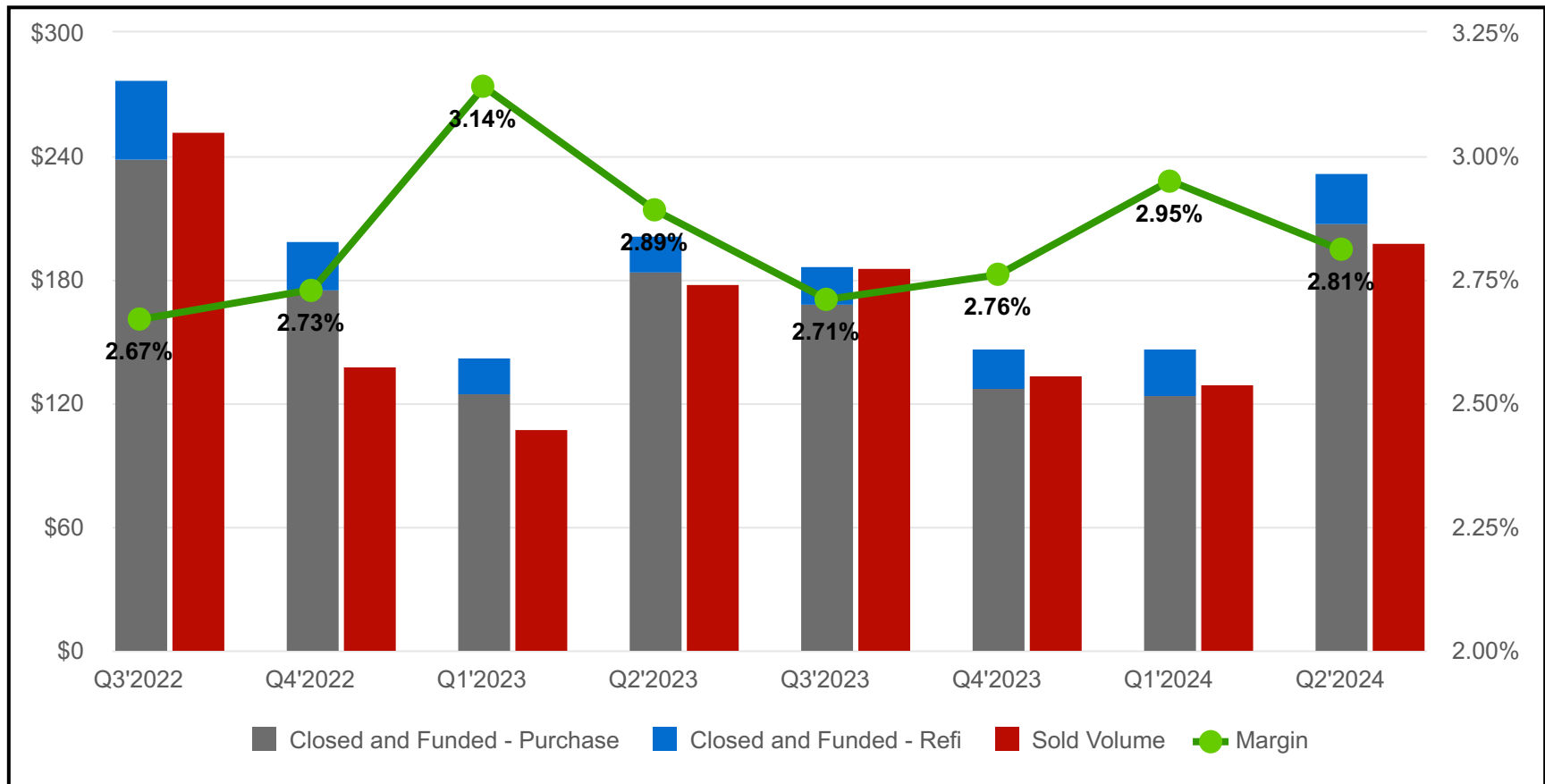


NET INTEREST MARGIN





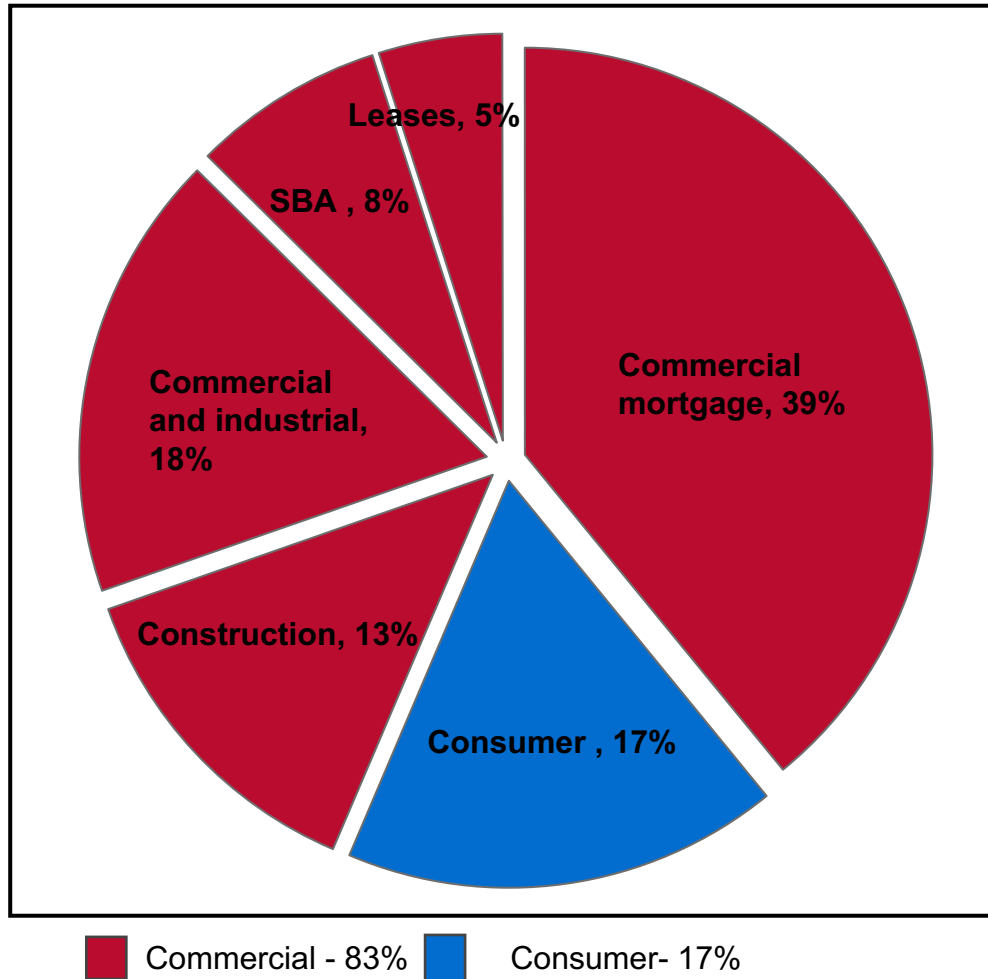
MORTGAGE VOLUME & MARGIN TRENDS



	Q3'2022	Q4'2022	Q1'2023	Q2'2023	Q3'2023	Q4'2023	Q1'2024	Q2'2024
Refinance (%)	14%	11%	13%	9%	10%	13%	16%	10%
Purchase (%)	86%	88%	87%	91%	90%	87%	84%	90%



LOAN PORTFOLIO COMPOSITION



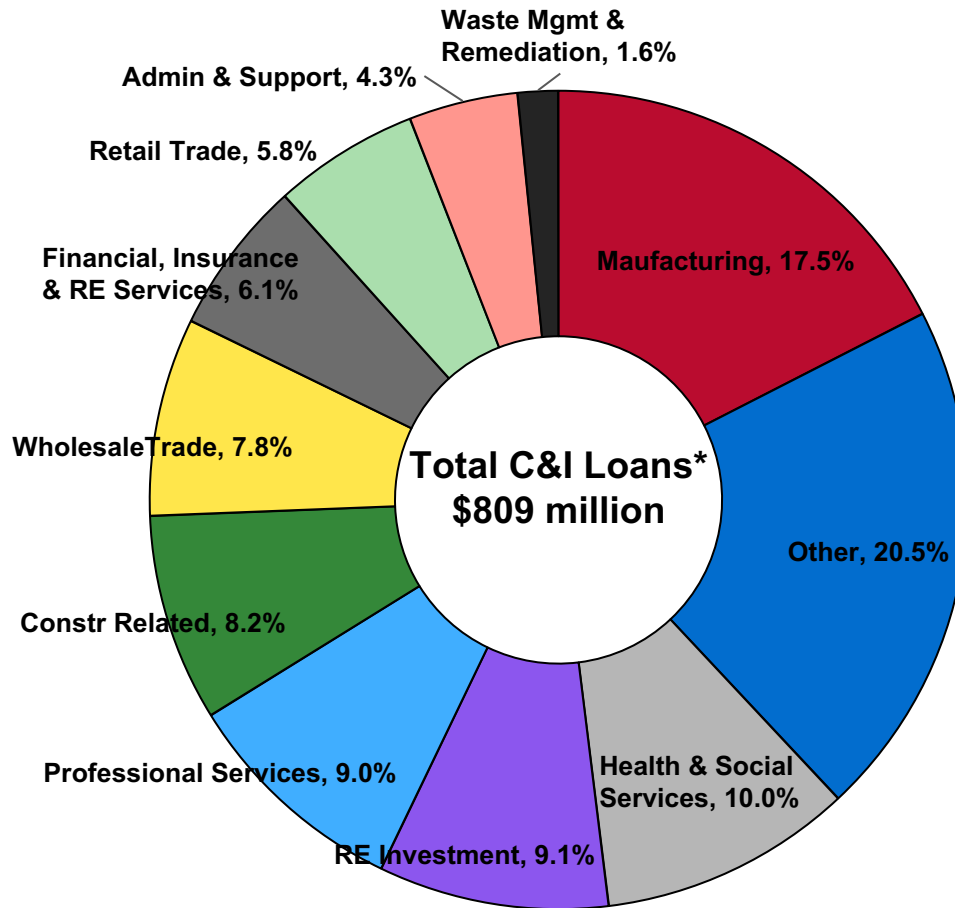
Portfolio Balance (000s)	June 30, 2024	QTR* Growth %
Commercial mortgage	775,298	6.3 %
Commercial and industrial	352,471	29.6 %
Construction	262,624	(0.7)%
SBA loans	151,458	13.2 %
Leases, net	97,624	(41.4)%
Residential mortgage	259,469	(5.1)%
Home equity	83,828	36.9 %
Consumer, other	369	(12.6)%
Total portfolio loans	\$ 1,983,141	6.8 %

*Quarter growth annualized



C&I LOAN PORTFOLIO OVERVIEW

C&I Portfolio By Industry as of June 30, 2024



Portfolio Characteristics

10 Largest C&I Relationships as a % of C&I Portfolio	15 %
10 Largest C&I Relationships as a % of Total Loan Portfolio	6 %
Average Loan Size Outstanding of C&I Portfolio (\$000s)	\$581
Weighted Average Risk Rating of C&I Portfolio	4.0 (pass)

*Includes owner occupied CRE of \$244 million



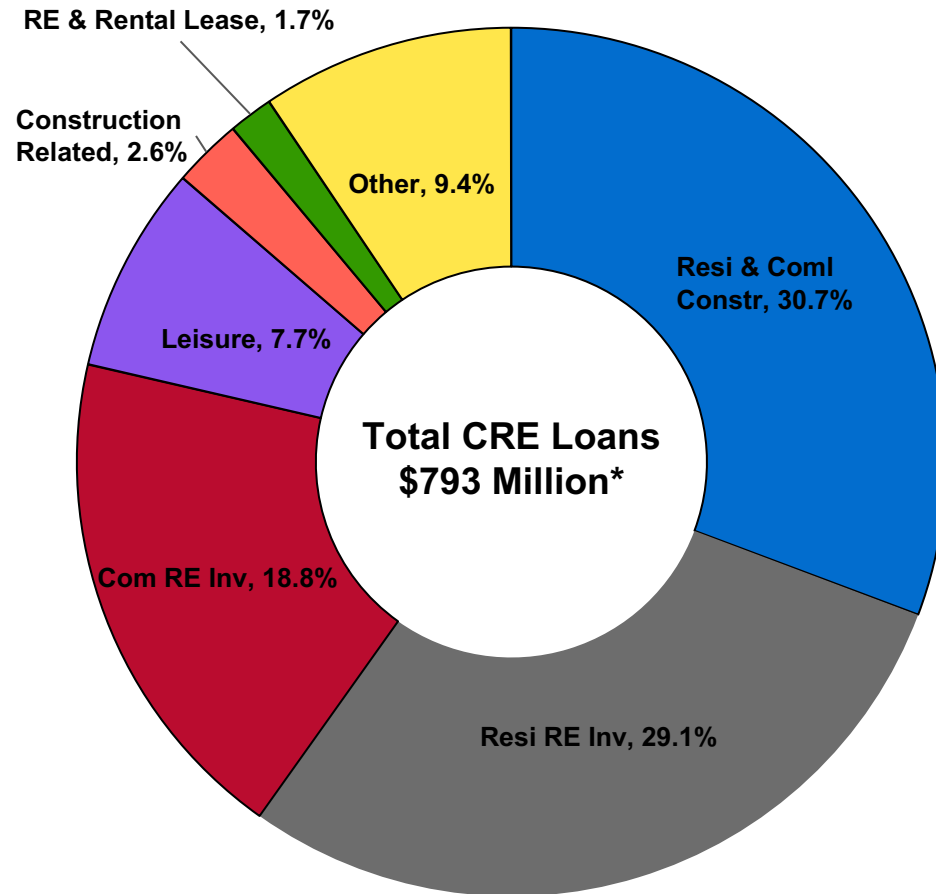
CRE LOAN PORTFOLIO OVERVIEW

(as a % of CRE loans)

Included in CRE:

- \$117.5M of multi-family loans

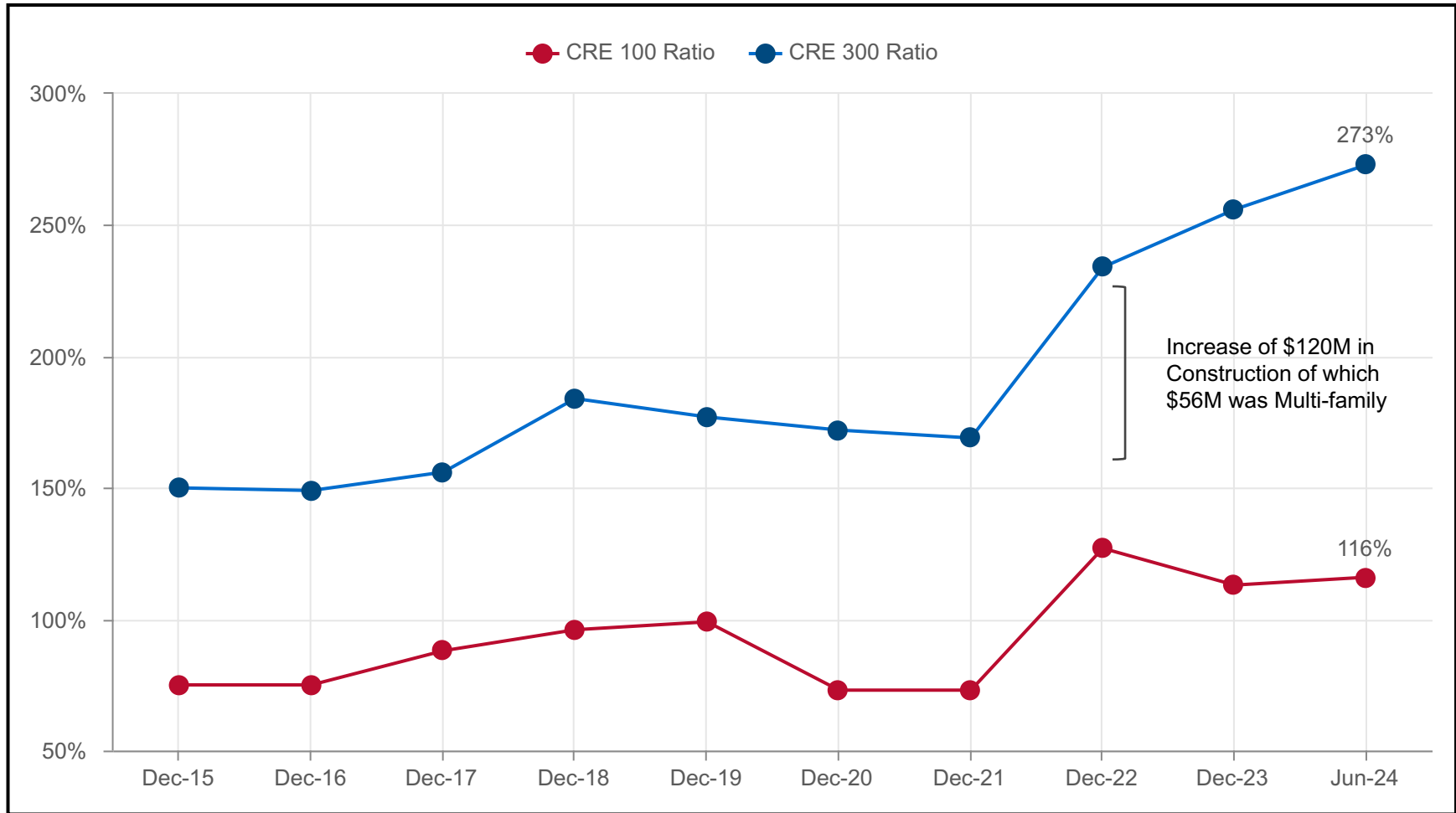
Region	Amount (\$000s)	% of Total
Philadelphia	57,111	49 %
Montgomery County, PA	18,966	16 %
Chester County, PA	16,835	14 %
Bucks County, PA	7,140	6 %
Wilmington, DE	7,134	6 %
Southern NJ	4,223	4 %
Delaware County PA	3,996	3 %
Out of Market	2,092	2 %
	<u>\$ 117,497</u>	



*Owner occupied CRE of \$244 million not included (see C&I chart)



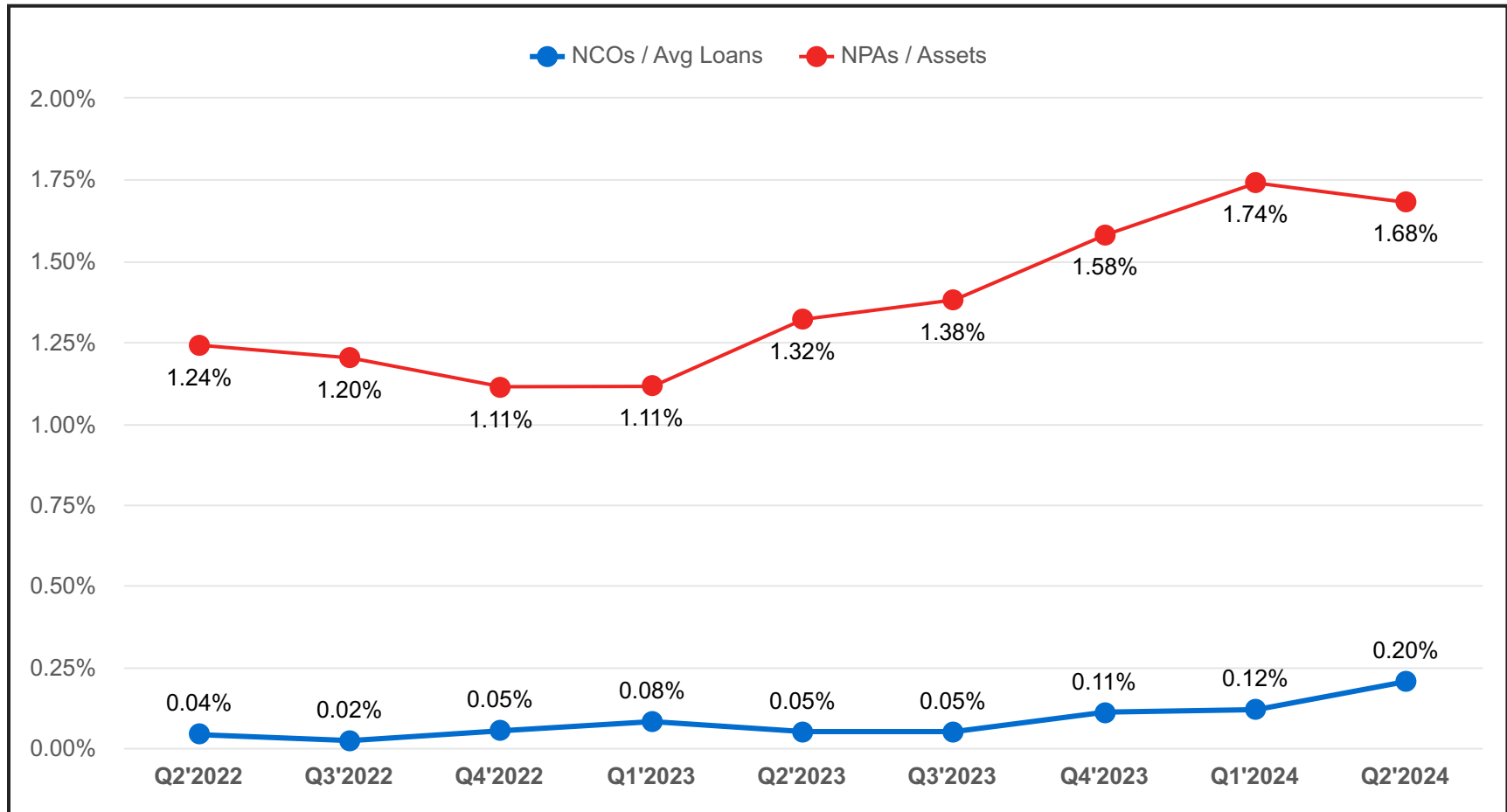
CRE RATIOS - 100 & 300*



* The CRE 100 Ratio and CRE 300 Ratio consist of construction loans (100) and non-owner occupied CRE loans (300) compared to total risk-based capital at June 30, 2024.



ASSET QUALITY TRENDS





INTEREST RATE SENSITIVITY & LIQUIDITY

Projected Interest Sensitivity Changes as a Measure of Net Interest Income

	Calculated Increase (Decrease) in			
	Projected Annual Net Interest Income*			
	June 30, 2024		June 30, 2023	
	\$ Change (000s)	% Change	\$ Change (000s)	% Change
Rates up 200 bps	(5)	(0.1)%	(89)	(1.1)%
Rates up 100 bps	10	0.1 %	(34)	(0.4)%
Rates down 100 bps	(91)	(1.3)%	(89)	(1.1)%
Rates down 200 bps	(151)	(2.2)%	(179)	(2.2)%

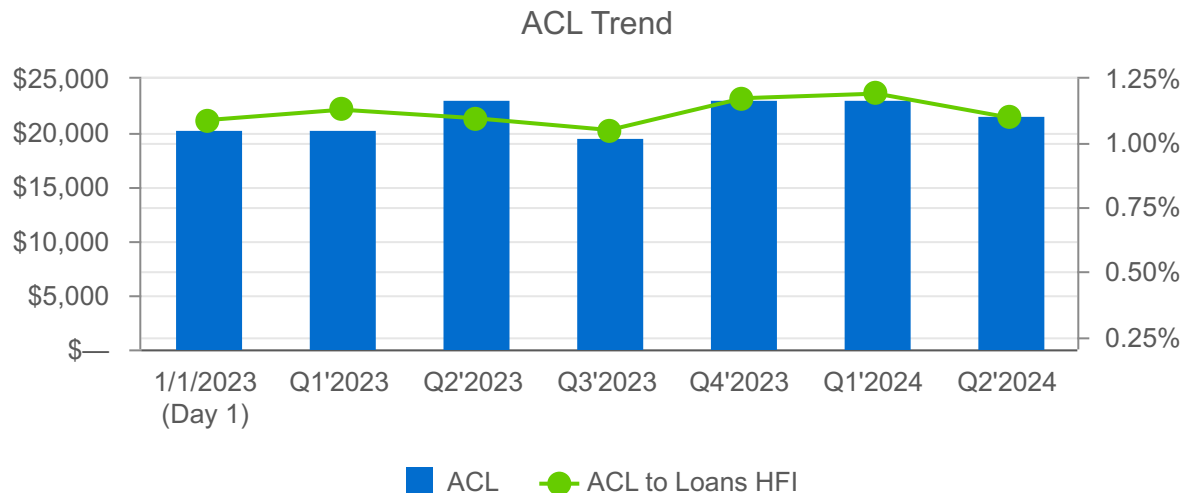
← Relatively neutral

*as rate shifts upward and downward on the yield curve in even increments over twelve months (ramp)



ACL COMPOSITION (Q2'2024 vs Q1'2024)

Funded ACL (\$000's)	Q1'2024	Funded ACL as % of Portfolio	Q2'2024	Funded ACL as % of Portfolio
Commercial loans (C&I, CRE, and construction)	9,378	0.69 %	9,078	0.65 %
Small business loans	7,005	4.92 %	7,498	5.11 %
Home equity lines and loans	998	1.31 %	1,114	1.45 %
Residential mortgage	1,020	0.39 %	1,059	0.40 %
Leases	3,706	3.05 %	2,954	2.71 %
Total Funded ACL	\$ 22,107		\$ 21,703	
ACL to Loans HFI⁽¹⁾	1.19 %		1.10 %	



(1) Excludes loans held for sale and loans at FV



APPENDIX - HISTORICAL FINANCIAL HIGHLIGHTS AND RECONCILIATIONS OF NON-GAAP MEASURES



HISTORICAL FINANCIAL DATA

<i>(dollars in thousands)</i>	As of or the Quarter Ended			As of or the Year Ended		
	Q2'2024	Q1'2024	Q2'2023	2023Y	2022Y	2021Y
Balance Sheet						
Total Assets	\$2,351,584	\$2,292,923	\$2,206,877	\$2,246,193	\$2,062,228	\$1,713,443
Loans (1)	2,042,813	1,985,439	1,900,261	1,920,622	1,765,925	1,467,339
Deposits	1,915,436	1,900,696	1,782,605	1,823,462	1,712,479	1,446,413
Gross Loans / Deposits	106.65 %	104.46 %	106.60 %	105.33 %	103.12 %	101.45 %
Capital						
Total Equity	\$ 162,382	\$ 159,936	\$ 153,962	\$ 158,022	\$ 153,280	\$ 165,360
Tangible Common Equity / Tangible Assets - HC (3)	6.76 %	6.82 %	6.81 %	6.87 %	7.25 %	9.42 %
Tangible Common Equity / Tangible Assets - Bank (3)	8.85	8.93	8.54	8.94	8.80	11.54
Tier 1 Leverage Ratio - Bank	9.33	9.42	9.22	9.46	9.95	11.51
Total Capital Ratio - Bank	10.84	10.95	11.43	11.17	11.87	14.63
Commercial Real Estate Loans / Total RBC	275.8 %	266.6 %	262.0 %	255.9 %	232.8 %	167.2 %
Earnings & Profitability						
Net Income	\$ 3,326	\$ 2,676	\$ 4,645	\$ 13,243	\$ 21,829	\$ 35,585
ROA	0.58 %	0.47 %	0.86 %	0.61 %	1.18 %	2.06 %
ROE	8.25	6.73	12.08	8.53	13.87	23.74
Net Interest Margin (NIM)(TEY)	3.06	3.09	3.33	3.35	3.98	3.77
Non-Int Inc. / Avg. Assets	1.60	1.42	1.69	1.48	2.26	5.09
Efficiency Ratio	72.89 %	73.90 %	74.80 %	76.43 %	72.81 %	68.65 %
Asset Quality						
Nonaccrual Loans / Loans (1)	1.84 %	1.93 %	1.44 %	1.76 %	1.20 %	1.57 %
NPA's / Assets	1.68	1.74	1.32	1.58	1.11	1.34
Reserves / Loans (2) (3)	1.10	1.19	1.10	1.17	1.09	1.46
NCOs / Average Loans	0.20 %	0.12 %	0.05 %	0.30 %	0.15 %	0.00 %
Yield and Cost						
Yield on Earning Assets (TEY)	6.98 %	6.90 %	6.57 %	6.62 %	5.02 %	4.27 %
Cost of Deposits	3.98	3.84	3.17	3.24	0.97	0.48
Cost of Interest-Bearing Liabilities	4.60 %	4.51 %	3.92 %	3.97 %	1.36 %	0.65 %

- 1) Includes loans held for sale and held for investment.
- 2) Includes loans held for investment (excluding loans at fair value).
- 3) A Non-GAAP measure. See Appendix for Non-GAAP to GAAP reconciliation.



RECONCILIATION OF NON-GAAP MEASURES

Meridian believes that non-GAAP measures are meaningful because they reflect adjustments commonly made by management, investors, regulators and analysts. The non-GAAP disclosure have limitations as an analytical tool, should not be viewed as a substitute for performance and financial condition measures determined in accordance with GAAP, and should not be considered in isolation or as a substitute for analysis of Meridian's results as reported under GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies.

Pre-tax, Pre-provision Reconciliation		Three Months Ended		
		June 30, 2024	March 31, 2024	June 30, 2023
<i>(Dollars in thousands, except per share data)</i>				
Income before income tax expense	\$	4,392	\$ 3,553	\$ 5,902
Provision for credit losses		2,680	2,866	705
Pre-tax, pre-provision income	\$	7,072	\$ 6,419	\$ 6,607
Bank	\$	5,851	\$ 6,406	\$ 7,285
Wealth		676	478	317
Mortgage		545	(465)	(995)
Pre-tax, pre-provision income	\$	7,072	\$ 6,419	\$ 6,607

Allowance For Credit Losses (ACL) to Loans, Net of Fees and Costs, Excluding Loans at Fair Value					
	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023
<i>(dollars in thousands)</i>					
Allowance for credit losses (GAAP)	\$ 21,703	\$ 23,171	\$ 22,107	\$ 19,683	\$ 20,242
Loans, net of fees and costs (GAAP)	1,988,535	1,956,315	1,895,806	1,885,629	1,859,839
Less: Loans fair valued	(12,900)	(13,139)	(13,726)	(13,231)	(14,403)
Loans, net of fees and costs, excluding loans at fair value (non-GAAP)	\$ 1,975,635	\$ 1,943,176	\$ 1,882,080	\$ 1,872,398	\$ 1,845,436
ACL to loans, net of fees and costs (GAAP)	1.09 %	1.18 %	1.17 %	1.04 %	1.09 %
ACL to loans, net of fees and costs, excluding FV loans (non-GAAP)	1.10 %	1.19 %	1.17 %	1.05 %	1.10 %



RECONCILIATION OF NON-GAAP MEASURES

	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023
<i>(dollars in thousands)</i>					
Tangible common equity ratio - Consolidated:					
Total stockholders' equity (GAAP)	\$ 162,382	\$ 159,936	\$ 158,022	\$ 155,114	\$ 153,962
Less: Goodwill and intangible assets	(3,768)	(3,819)	(3,870)	(3,921)	(3,972)
Tangible common equity (non-GAAP)	<u>\$ 158,614</u>	<u>\$ 156,117</u>	<u>\$ 154,152</u>	<u>\$ 151,193</u>	<u>\$ 149,990</u>
Total assets (GAAP)	\$ 2,351,584	\$ 2,292,923	\$ 2,246,193	\$ 2,230,971	\$ 2,206,877
Less: Goodwill and intangible assets	(3,768)	(3,819)	(3,870)	(3,921)	(3,972)
Tangible assets (non-GAAP)	<u>\$ 2,347,816</u>	<u>\$ 2,289,104</u>	<u>\$ 2,242,323</u>	<u>\$ 2,227,050</u>	<u>\$ 2,202,905</u>
Tangible common equity ratio (non-GAAP)	6.76 %	6.82 %	6.87 %	6.79 %	6.81 %
Tangible common equity ratio - Bank:					
Total stockholders' equity (GAAP)	\$ 211,308	\$ 208,319	\$ 204,132	\$ 201,996	\$ 192,209
Less: Goodwill and intangible assets	(3,768)	(3,819)	(3,870)	(3,921)	(3,972)
Tangible common equity (non-GAAP)	<u>\$ 207,540</u>	<u>\$ 204,500</u>	<u>\$ 200,262</u>	<u>\$ 198,075</u>	<u>\$ 188,237</u>
Total assets (GAAP)	\$ 2,349,600	\$ 2,292,894	\$ 2,244,893	\$ 2,232,297	\$ 2,208,252
Less: Goodwill and intangible assets	(3,768)	(3,819)	(3,870)	(3,921)	(3,972)
Tangible assets (non-GAAP)	<u>\$ 2,345,832</u>	<u>\$ 2,289,075</u>	<u>\$ 2,241,023</u>	<u>\$ 2,228,376</u>	<u>\$ 2,204,280</u>
Tangible common equity ratio (non-GAAP)	8.85 %	8.93 %	8.94 %	8.89 %	8.54 %